MACHINERY AND TOOLS

DAY AND NIGHT
TELEPHONES MONROE 4103-4104

ESTABLISHED 1884

J. MANDELBAUM

SAFES AND MACHINERY MOVED AND ERECTED **AUTO TRUCK SERVICE**

1239 WEST WASHINGTON BOULEVARD

CHICAGO

SERVICE

EXPERIENCE

EQUIPMENT

Pennover Merchants Transfer Company

742-752 WEST POLK ST., CHICAGO, ILL. TELEPHONE MONROE 6792

General Trucking Contractors---Electric, Gas and Team Equipment Machinery Movers and Erectors Freight Distributors and Forwarders

MACHINERY SCREWS AND BOLTS



REED & PRINCE MANUFACTURING CO.

WORCESTER, MASS., U. S. A.

WOOD SCREWS

MACHINE SCREWS MACHINE SCREW NUTS CAP SCREWS SET SCREWS STOVE BOLTS . RIVETS BURRS

SPECIALTIES WE CARRY LARGE LOCAL STOCKS OF THESE PRODUCTS IN STEEL AND IN BRASS.

CHICAGO BRANCH 121 N. JEFFERSON ST.

MACHINERY SUPPORTS

T STEEL SECTIONS

FLEXIBLE BRIDGING FOR OVERHEAD SHAFTING LAYOUTS ALSO ANCHORAGE OF PIPING, CABLES, MACHINERY, MONORAILS, AND VARIOUS OTHER EOUIPMENT

MIDWEST BULLDOGS — FOR FASTENING TIMBER JOINTS NITROL — CASE HARDENING COMPOUND

Midwest Steel & Supply Co., Inc.

100 E. 45th Str., New York City CHICAGO OFFICE, 537 SO. DEARBORN ST., PHONE WABASH 0306

The CHICAGO Line

Power Transmitting Appliances

EVERY APPLIANCE NECESSARY TO TRANSMIT POWER

THE MARVEL STEEL SHAFT HANGER

COUNTERSHAFTS

BALL BEARINGS ROLLER BEARINGS ROPE TRANSMISSION SHOP STOOLS LINK CHAIN

GEAR WHEELS STEP BOXES

TENSION CARRIAGES

TAKE-UPS

EMERY GRINDERS

PULLEY COVERING

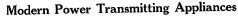
PILLOW BLOCKS

THE CHICAGO LINE of Power Equipment is a complete line of all standard Appliances, with many up-to-date labor saving specialties such as Ball Bearing Pulleys, Ball Bearing Friction Clutches, Ball Bearing Hanger Boxes, Ball Bearing Emery. Grinders, Ball Bearing Countershafts, etc. Do not overlook production costs. Let us explain our line more fully. Send for catalog

CHICAGO PULLEY & SHAFTING CO.

ENGINEERS, FOUNDERS AND MACHINISTS

MANUFACTURERS OF AND DEALERS IN



PULLEYS, HANGERS, SHAFTING AND ELEVATOR SUPPLIES BALL BEARINGS, ROLLER BEARINGS

N. W. CORNER CLINTON AND MONROE STREETS

TELEPHONE MAIN 1876 CHICAGO

FACTORY: MENOMONEE FALLS, WIS.



HICAGO CITY DIRECTORY (1923)

PULLEYS

BELTING

HANGERS

COLLARS

SHAFTING

JOURNALS

BRACKETS

CLUTCHES

SPROCKETS

GEARS

COUPLINGS

IF IT'S MOTOR DRIVEN OR WE HAVE IT

"BARKER BRAND"

THE MOST COMPLETE LINE OF

PORTABLE ELECTRIC MACHINES

AND SUPPLIES

For Industrial Use

Lathes Jointers Mortisers Drills Hammers

Screwdrivers

Grinders Blowers Buffers Filers Glue Pots

"Barker" Drills and Hammers for Stone, Steel or Wood. All Sizes.

"Barker" Universal Saw Used for Cutting Wood, Formica, Soft Metal, Fibre, Asbestos and Carbon. Operates from Light Circuit.

REFER US YOUR PROBLEMS—WE ARE EXPERTS REPAIR SHOP AND SUPPLY DEPT. COMPLETE



"Barker" Universal Saw



R. L. BARKER & CO.

25 S. CLINTON ST. CHICAGO

STATE 7620



HAYMARKET 8120 8121

CRAMP MFG. CO.

TOOLS - DIES - JIGS - FIXTURES

SPECIAL **MACHINERY**

900-910 W Van Buren St. CHICAGO

SPECIAL MACHINERY...JOB WORK

MECHANICAL

SHOPS PRODUCE

MACHINERY--ALL KINDS--LARGE AND SMALL

SHEET METAL WORK-LIGHT AND HEAVY **BOILER AND TANK WORK** GALVANIZING-HOT PROCESS **FORGINGS** TINNING

OVERHEAD CONVEYORS and TRACK SYSTEMS FLOOR TRUCKS OF ALL KINDS

PACKING HOUSE MACHINERY AND EQUIPMENT A SPECIALTY

RAILWAY BUMPING POSTS---ELLIS AND DURABLE

Your inquiries will be given prompt and careful attention The Telephone Number Is—Boulevard 2900

PERSHING ROAD AND LOOMIS STREET

CHICAGO, ILL.



ROSE TRUDEAU WILLIAMSON

EXPERT DIE MAKERS

FIBRE AND TIN CAN DIES A SPECIALTY CRIMPING MACHINES STAMPING PAPER CAN NECKING MACHINES CRANKSHAFTS FOR PRESSES

SPECIAL MACHINERY BUILT TO ORDER LIGHT MANUFACTURING

2431 W. 14th STREET

PHONE CANAL 0211









MACHINERY AND TOOLS

THE WEBSTER MFG. COMPANY

4500-4560 CCRTLAND STREET CHICAGO, ILLINOIS

Manufacturers of Elevating, Conveying and **Power Transmitting Machinery**

Grain Elevator Equipment -- Coal and Ashes Handling Equipment Coal Tipple Equipment -- Sand, Gravel, Stone and Cement Handling Equipment

> PIVOTED BUCKET CARRIERS, SKIP HOISTS, COAL CRUSH-CONVEYORS, TRACK HOPPERS, APRON CONVEYORS, SCREW CONVEYORS, TRACK HOPPERS, APRON CONVEYORS, FLIGHT CONVEYORS, TRAVELING WEIGH HOPPERS, SHAKING AND REVOLVING SCREENS, FEEDERS, BUCKETS, SPROCKETS, MALLEABLE IRON AND STEEL CHAINS, MADER LOCAL PROPERTY OF THE PROPERTY OF TH RINE LEGS, POWER SHOVELS, ELEVATOR BOOTS, GEARS, PULLEYS, TAKE-UPS, HOISTS, CAR PULLERS, FRICTION CLUTCHES, ETC.

Our organization is at your service to help you select suitable equipment. SALES OFFICES IN PRINCIPAL CITIES

FACTORIES: TIFFIN, O., MICHIGAN CITY, IND., CHICAGO, ILL. Canadian Factory and Sales Office: WEBSTER-INGLIS, LIMITED, 14 STRACHAN AVE., TORONTO, ONT.

ELEVATING, CONVEYING AND POWER TRANSMITTING MACHINERY



FOR THE MECHANICAL HANDLING OF ALL KINDS OF MATERIALS



Weller Belt Conveyors and Trippers in Large Grain Elevator.

WE MAKE EQUIPMENT FOR

GYPSUM PLANTS BRICKYARDS CANNING PLANTS CEMENT PLANTS GLASS PLANTS GRAIN ELEVATORS

PHOSPHATE MILLS FERTILIZER PLANTS PAPER MILLS PACKING PLANTS FLOUR MILLS COTTON MILLS

STONE AND ORE CRUSHING PLANTS SAND AND GRAVEL WASHERIES CONCRETE MIXING PLANTS COAL HANDLING SYSTEMS, ETC.

CATALOGUES ON REQUEST

DETROIT

WELLER MFG. CO.

Main Office and Works: 1820-1856 N. KOSTNER AVE., CHICAGO, ILL

SALES OFFICES NEW YORK BALTIMORE

PITTSBURGH

CLEVELAND

(1923) R. L. POLK & CO'S

SAN FRANCISCO

AMERICAN WOOD WORKING MACHINERY COMPANY



1219 WASHINGTON BLVD.

A Complete Line of New and Used Wood Working Machinery Here for Your Inspection

Tel. Monroe 7210

225 WEST ILLINOIS STREET

CHICAGO

TELEPHONE FRAnklin 1815

THE BELL TOOL & DIE WORKS, INC.

MANUFACTURERS AND DESIGNERS OF

TOOLS, DIES, FIXTURES **GAUGES AND JIGS**

EXPERIMENTAL WORK

SPECIAL MACHINERY

METAL STAMPING



Machinists', Mill and Railroad Supplies

BRASS---COPPER---BRONZE IN SHEETS, RODS, WIRE AND TUBES

BESLY GRINDERS--BESLY TAPS

CHARLES H. BESLY & COMPANY

118-124 North Clinton St., Chicago, Ill.

BIRKLE MOTOR PULLEYS

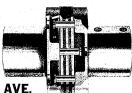


and Flexible Insulated Coupling Shipped Within Twelve Hours

MOTOR RAILS

Carried in Stock for Immediate Shipment **TELEPHONES MONROE 7053-54**

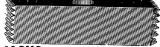




MANUFACTURERS OF

DERRICKS

MARBLE, STONE, GRANITE CEMENT AND BRICKLAYERS'



TOOLS

STONE JACKS

Contractors' Supplies and Dealers in General Stone Supplies 570 WEST POLK STREET, CHICAGO



BURKHART MACHINERY CO

WOODWORKING MACHINERY

BACKED BY BURKHART'S GUARANTEE. LARGEST STOCK IN CHICAGO.

668-670 WEST WASHINGTON BOULEVARD PHONE HAYMARKET 1499



CHICAGO CRANE & HOIST CO.

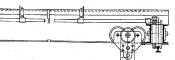
Hand Power and Electric Pillar and Jib Cranes Gantry Cranes

I-Beam Trolleys, Switches and Turntables

Complete Monorail Systems

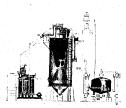
3307-9-11 CUYLER AVENUE, CHICAGO, ILL.

AGENCIES IN ALL PRINCIPAL CITIES



Hand, Electric and Air Hoists Wire Rope Blocks Chilled and Plain Cast Iron Car Wheels Industrial Cars
Brick Dryer Cars
Concrete Block Cars
Hyatt Bearings

TELEPHONE IRVING 6687



Cochrane Engineering Company

Power Plant Specialties----Steam Jet Ash Conveyors

Cochrane Hot Process Purifying Systems, Lime and Soda Ash Treatment. Cochrane Cold Process Purifying Systems, Lime and Soda Ash Treatment. Cochrane Zeolite Water Softeners. Cochrane Feed Water Heaters. Cochrane Steam and Oil Separators. Cochrane V Notch Metering Heaters and Independent Meters. Cochrane Flow Meters for measuring water or steam in pipes. Cochrane Multiport Back-pressure and Atmospheric Relief Valves. Cochrane Deacrating Heaters. Cochrane Multiport Drainers.

TELEPHONE: HARRISON 0121 1538 MONADNOCK BLOCK

What Have "OILGEAR" Appliances Done?

They have increased production 10% to 100%.

They have decreased power consumption up to 50%.

They have greatly improved the quality of products.

Accurate and Flexible Control Makes Possible Many Improvements in Processes.

R. E. ELLIS ENGINEERING CO.

HYDRAULIC MACHINERY

621 WASH, BLVD. PHONE HAYMARKET 2408

HYDRAULIC

-AND SPECIAL MACHINERY-

CASTINGS — MACHINE WORK

HIGH PRESSURE PUMPS

FORCING
TESTING
EXTRUDING
BRIQUETTING
STRAIGHTENING
BROACHING
BUSHING
BALING Hand, Motor or Belt Driven Hand, Motor or Belt Driven
Hydralulca Accumulatoris
High Pressure Valves
Gauges, Fryttings, Packings
Hydralulc Jacks
Portable Boring Bars
Macaroni and Noodle
Presses, Kneaders, Mixers
Gutters and Dies

CHARLES F. ELMES ENGINEERING WORKS

HYDRAULIC PRESSES

ESTABLISHED 1851 CHICAGO

NEW and REMANUFACTURED MACHINE TOOLS

HILL, CLARKE & CO. OF CHICAGO

649 W. Washington Blvd.

Haymarket 7660

BETTER SERVICE STIMULATES BIGGER PRODUCTION

We are equipped to give immediate service on factory and mill supplies comprising such items as

BOLTS SCREWS HACK SAWS **EMERY CLOTH** High Speed and Carbon Tools. Prices in accordance with existing market quotations.

2337-39 SOUTH MICHIGAN AVENUE, CHICAGO



POWER TRANSMITTING MACHINERY

Cast Iron Pulleys
Cut Gears—Cast Gears
Spur Gear Speed Reducers
Enclosed Worm Gear Drives
Spur Gear Speed Reducers
Enclosed Worm Gear Drives
Sall Bearing Pulleys

W. A. Jones Foundry & Machine Co.

Main Office & Works: 4401-4451 WEST ROOSEVELT ROAD, CHICAGO TELEPHONE LAWNDALE 5040



MACHINISTS SUPPLY CO.

Railroad, Mill, Mine and Manufacturers' Tools and Supplies Nicholson Files, American Swiss Files **Cleveland Drills Greenfield Taps**

PHONE MAIN 0555 CHICAGO PHONE MAIN 0555

PHONE RAVENSWOOD 4415

5215 RAVENSWOOD AVE., CHICAGO, ILL.

JIGS-FIXTURES-DIES AND GAUGES-CUTTERS

MIDWESTERN TOOL CO.

MANUFACTURERS OF

HOBS, MILLING CUTTERS AND SPECIAL TOOLS

CHAS. MOLITOR MACHINERY CO.

IRON, BRASS, TINNERS, WOODWORKING MACHINERY **NEW AND SECOND-HAND** MACHINE TOOLS, MOTORS, DYNAMOS, ETC.

118-124 SOUTH CLINTON STREET

PHONES MAIN 4540-4548

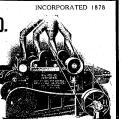
ESTABLISHED 1847

NEW YORK, CHICAGO, ATLANTA, SAN FRANCISCO

WOOD WORKING MACHINERY

CHICAGO OFFICE 670 W. WASHINGTON BLVD

Telephone Haymarket 7238



TELEPHONE MAIN 1833

Stocker-Rumely-Wachs Co.

NEW MACHINE TOOLS USED

117-121 North Jefferson Street CHICAGO

Lathes

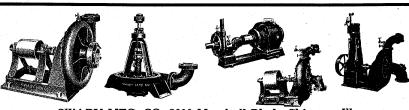
Planers

Shapers

Drilling Machines

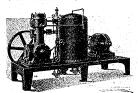
Presses

Turret Lathes



SWABY MFG. CO., 2010 Marshall Blvd., Chicago, Ill. MFRS. CENTRIFUGAL PUMPS FOR ANY DUTY

VILTER ICE MAKING and REFRIGERATING MACHINERY



Bulletin No. 27-R describing this and larger equipments will be promptly forwarded upon request.

CORLISS AND POPPET VALVE ENGINES

The Vilter Manufacturing Company

ESTABLISHED 1867

895 CLINTON ST., MILWAUKEE, WIS. CHICAGO OFFICE, 731 MONADNOCK BLOCK

IRON WORKING MACHINERY WOODWORKING MACHINERY DEALERS IN NEW AND USED MACHINERY RADIO **PRODUCTS** SOLE MANUFACTURERS OF

SOLE MANUFACTURERS OF Pratt & Wright Screw Pratt & Wright Milling Machines

Pratt & Wright Nail Machines Pratt & Wright Barbed Wire

Machines Wright Cranes & Hoists Wright Trolleys and Switches

Cor. Jefferson and Monroe Sts., Chicago es Haymarket 8722-8723 WRIGHT WORKS: 12th and Washtenaw, Chicago, Phone Seeley 7467

24-in. to 96-in. Swing Wright Boring and Turning Lathes, 36-in. to 120-in. Swing

Wright Engine Lathes Wright Combination Planer-Boring Mill and Lathe

Fifield Engine Lathes.

Wright Universal Grinders

MACHINISTS

MANUFACTURERS OF

AUTOMATIC OIL BURNERS

SUPERIOR ICE MACHINES



MODERN **EQUIPMENT**

PROMPT SERVICE

QUALITY **PRODUCTION**

YOUR INOUIRIES SOLICITED

MANUFACTURING MACHINISTS IRON MOUNTAIN CO.

BUILDERS OF SPECIAL MACHINERY GENERAL MANUFACTURING

ILLINOIS MANUEACTURERS ASSOCIATION

GENERAL OFFICES AND FACTORY 939-1011 East 95th St.

CHICAGO, ILLINOIS

Telephone Chesterfield 0120-0121

DIES, JIGS, TOOLS FIXTURES PRODUCTION WORK

MEMBER OF CHICAGO ASSOCIATION OF COMMERCE

MAGNESIA PRODUCTS

EHRET MAGNESIA MFG. CO.

20 EAST JACKSON BOULEVARD, CHICAGO, ILL. MANUFACTURERS AND DISTRIBUTORS

EHRET'S 85% MAGNESIA

-PIPE COVERINGS
-BOILER COVERINGS
-LOCOMOTIVE LAGGING

EHRET'S

CARBONATE OF MAGNESIA AIR CELL COVERINGS AND BLOCKS WOOL FELT COVERINGS HOT AIR FURNACE PIPE COVERINGS ASBESTOS CEMENTS

Factory and Executive Offices VALLEY FORGE. PENNA.

BRANCHES-New York, Philadelphia, Chicago

Agents in all Large Cities

MAILING AND ADDRESSING

MAILING LISTS

MAILING

"PERSONAL SERVICE

RELIABILITY CAPACITY



THAT SATISFIES

ECONOMY

EFFICIENCY

538 S. CLARK ST

ADDRESSING

R. L. POLK & COMPANY

CHICAGO, ILL.

America's Foremost Directory Publishers and Mailing List Compilers

MALLEABLE CASTINGS

ILLINOIS MALLEABLE IRON CO.

Founders in Malleable and Gray Iron and Brass from Customers' Patterns, Operating Galvanizing Plant and Machine Shop

> Manufacturers of Malleable and Cast Iron Pipe Fittings, Screwed and Flanged Manufacturers and Jobbers of Plumbers', Steam, Gas and Waterworks Supplies

BRANCH STORES

4545 SOUTH STATE STREET, TELEPHONE OAKLAND 1209 2707 LINCOLN AVENUE, TELEPHONE BUCKINGHAM 7181 1901 WEST VAN BUREN STREET, TELEPHONE WEST 2314

GENERAL OFFICE AND WORKS 1801-1825 DIVERSEY PARKWAY

Phone Buckingham 6400

MALT EXTRACT

Do Not Accept Cheap Substitutes Under Similar Names

THREE POPULAR, NATIONALLY ADVERTISED PRODUCTS

Puritan

Malt Extract The Richest Malt Extract Made

Puritan Fresh Pressed Hops

Puritan Hop Flavored Malt Sugar Syrup

No Boiling, No Spoiling, No Fuss, No Muss

Pressed to Keep Them Fresh PURITAN MALT EXTRACT COMPANY

MANUFACTURERS—(WHOLESALE ONLY)—PACKERS 29-31 N. MARKET STREET

PHONES MAIN 0792-0793

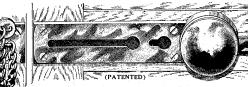
MANUFACTURERS' AGENTS

TELEPHONE STATE 8120

INTERSTATE SALES CORPORATION

General Office Chicago, Illinois 10 North Clark St. BRANCH OFFICES IN ALL PRINCIPAL CITIES

IN U. S. REPRESENTATIVES EUROPE



Sales-Agents Manufacturers Representatives Distributors of All Kinds

> High Class Merchandise Sales Organization

THE SAFETY BURGLAR ALARM LOCK

ESTIMATES PROMPTLY FURNISHED

BLACK AND GOLD MARBLE CO.

MANUFACTURERS OF AND DEALERS IN

MARBLE, TILE AND MOSAIC

VESTIBULE AND FIXTURE WORK
A SPECIALTY

2613-19 West Roosevelt Road, Corner Talman Avenue

TELEPHONE LAWNDALE 7499

2927 N. Natoma Avenue

TELEPHONE RAVENSWOOD 5201



MATTRESS MANUFACTURERS

DISTENFIELD BROS.



BOX SPRINGS -- PILLOWS -- COMFORTERS

WE ALSO RENOVATE THEM AND CALL AND DELIVER THE SAME DAY

8928 COMMERCIAL AVE., CHICAGO

TEL. SOUTH CHICAGO 0941

(1923) R. L. POLK & CO.



Purveyors To A Nation of Good Clothes Wearers Nationally Advertised—Universally Known Sold in 10,000 Cities

Ten Acres of Sunshine Shops—Made-to-Measure Clothes Exclusively—Lowest Prices in America

A profitable house to tie to

Main Plant and General Offices . 731 S. Wells St., Chicago

BE A TAILOR MADE MAN

FOR ABSOLUTE SATISFACTION YOUR CLOTHES SHOULD BE DESIGNED AND TAILORED FOR YOU. LET ME SHOW YOU WHAT WE CAN TAILOR FOR YOU FOR \$35.00

A. J. ELIAS
THE BOULEVARD TAILOR

15 WEST JACKSON BOULEVARD, NEAR STATE

PHONE WABASH 9030

WE CUT, TRIM AND MAKE FROM YOUR WOOLENS OR OURS

THE MIDWESTERN TAILORING CO.

24 to 34 South Jefferson Street, CHICAGO, ILL.

MAKERS OF

THE FAMOUS GLASGOW CLOTHES

LOWEST PRICES—PROMPT DELIVERY—BEST VALUES

OUT OF TOWN ITEMS HANDLED BY ATTORNEYS BONDED BY MASSACHUSETS BONDING & INSURANCE CO. CAPITAL \$1,500,000 Telegraphic Cipher A. A. Code

PRIVATE EXCHANGE ALL DEPARTMENTS RANDOLPH 2046

THE ROAD TO LIGHT

THE BUSINESS DOCTOR



Merchants and Manufacturers Service Association Eighth Floor Hartford Building

DEPARTMENTS

LEGAL COLLECTION ACCOUNTING INCOME TAX INSURANCE SECRET SERVICE ADVERTISING SALES PROMOTION GENERAL SERVICE

PERSONELL

ALEXANDER BERNFIELD, Genl. Mgr. FRANK_LONGWORTH, Director ROBERT BLUMENFELD. GUY H. POWELL

CHICAGO



PARTIAL LIST OF ATTORNEYS

Watkins & Preston,
Washington, D. C.
Keppler & Hochman,
New York, N. Y.
Byron, Longbottom & Pape,
Philadelphia, Pa,
Lehnston & McKee,
Detroit, Mich.
Bayly, Simmons & Dewitt,
Cleveland, Ohio
J. Seymour Crane,

Jacobs & Jacobs,
Boston, Mass,
Brederick & Robinson,
Baltimore, Md.
Stonecipher & Ralston,
Pittsburgh, Pa.
Turobull, Heffron & Kelly,
Los Angeles, Cal,
Henry G. W. Dinkelspiel,
San Francisco, Cal.
Solomon Weiss. Solomon Weiss, New Orleans, La J. Seymour Crane, St. Louis, Mo.

Allen & Fletcher, Minneapolis, Minn

Gates & Helsell, Herbert S. McCutchan,

Garwood & Garwood, George Cutler, Hartford, Conn

Napier, Wright & Wood, Atlanta, Ga.

> Fradenburg & Mathews, Omaha, Nebr. Gossett, Ellis, Dietrich & Tyler,

Ritter & Wynn, Birmingham, Ala.

Cocke & Russell, San Antonio, Texas

COLLECTIONS MADE

MEMBERS OF THE NATIONAL ASSOCIATION OF

THE COMMERCIAL

E. PARTRIDGE, President GEO. F. BATTEN, Sec. & Mgr. 538 SOUTH CLARK STREET, CHICAGO Telephones Wabash 9375, 9376, 9377

Reports furnished of the reliability and financial standing of individuals, firms and corporations in any locality in the United States. Ratings of more than balf million individuals and corporation available on instant notice.



Correspondents in

BOSTON, NEW YORK PHILADELPHIA, DETROIT MILWAUKEE, CINCINNATI KANSAS CITY, ST. LOUIS And All Large Cities in the UNITED STATES

ESTABLISHED 1871

INCORPORATED 1888

The Credit Guide Company

TELEPHONE HARRISON 1087 542 So. Dearborn St., Corner of Harrison CHICAGO

TELEPHONES HARRISON 6155-6-7

"THE CREDIT GUIDE," AND THE GENERAL SYSTEM OF THE CREDIT GUIDE COMPANY, FOR OBTAINING AND COMMUNICATING CREDIT INFORMATION HAS BEEN STANDARD FOR THE LOCAL TRADE IN CHICAGO FOR OVER FORTY YEARS.

(1923) R. L. POLK & CO.'S

GARDINER METAL COMPANY

MANUFACTURERS OF

LEAD PIPE SHEET LEAD LEAD TRAPS CAME LEAD PIG LEAD PIG TIN SOLDERS OF ALL KINDS BAR, WIRE, TRIANGLE, PIG MIXED METALS

1354-1368 W. Lake Street, Chicago

Telephones: Monroe 5228-5229-6888

TYPE METALS STEREOTYPE MONOTYPE LINOTYPE ELECTROTYPE BABBITT METALS SPECIAL MIXTURES LEAD AND TIN FOIL

METAL STAMPINGS

PRECISION METAL WORKERS

Tools, Dies, Sheet Metal Stamping, Deep Drawing

MANUFACTURERS OF THE WELL-KNOWN PRECISION REAR TRAFFIC SIGNAL FOR AUTOMOBILES

WE HAVE AN UP-TO-DATE PLANT FOR NOVELTY AND HARDWARE MANU-FACTURING OF ALL KINDS

3100-3112 CARROLL AVENUE

CHICAGO, U.S.A.

PHONES KEDZIE 2685, 2686, 2687

ADDRESSING

Typewriter or Pen and Ink

MAILING LISTS

Compiled to Meet Special Requirements

FORM LETTERS

Personalized and Produced with Care

MAILING

Accuracy and Despatch

CHICAGO, ILL.

538 S. CLARK ST.

BORDEN'S

SELECTED MILK PASTEURIZED

PASTEURIZED MILK AND CREAM

BUTTER---EGGS

BORDEN'S FARM PRODUCTS CO.

OF ILLINOIS

326 W. MADISON ST.

FRANKLIN 3110

A. H. BARBER-GOODHUE COMPANY

FORMERLY A. H. BARBER CREAMERY SUPPLY CO. MAIN OFFICE AND WAREHOUSE

300-306 W. AUSTIN AVENUE, CHICAGO, ILL.

CORNER FRANKLIN STREET TELEPHONE FRANKLIN 0554

MILK DEALERS' EQUIPMENT AND SUPPLIES CREAMERY MACHINERY AND SUPPLIES CHEESE FACTORY APPLIANCES MILK AND CREAM TESTERS

CREAM SEPARATORS
PAPER BOTTLES, BOXES, CONTAINERS

BOILERS, ENGINES, PUMPS REFRICERATING MACHINERY ICE CREAM MACHINERY B-L-X COW MILKERS BUTTER & EGG DEALERS' SUPPLIES PASTEUMCING MACHINERY MILK FILTERS, CLARIFIERS

2490-2494 University Av. IN THE MIDWAY

ST. PAUL

MILLINERY-WHOLESALE



For 70 years this name has stood for "Style and Quality Assured"—

THE FISK BUILDING-largest building in the world occupied exclusively by one millinery firm Wholesale Only

B. FISK & CO.

Creators of Correct Millinery 225 North Wabash Ave., Chicago 411 Fifth Avenue, New York

EDSON KEITH & COMPANY

Central

7181

WHOLESALE MILLINERY IMPORTERS AND MANUFACTURERS

24 S. MICHIGAN AVE., CHICAGO PHONE RANDOLPH 2424

NEW YORK

PARIS 21 RUE d'HAUTEVILLE



Who Sells It?

The Easiest and Quickest way to find out is to consult the Classified Section of this Di-

It's a Buyers' Guide par Excellence

CHICAGO CITY DIRECTORY (1928)

(1923) R. L. POLK & CO.'S

Abolishing restrictions on building material is a more important factor in lowering building costs than the reduction in the scale of wages

THE ANDERSON & LIND MANUFACTURING CO. were the pioneers in fighting the vicious agreements between labor leaders, contractors and material dealers, which once placed restrictions on the use of nonunion materials, and have in the past 10 years obtained court injunctions that restrain interference with the installation of their millwork.

THE LANDIS UNIFORM WORKING AGREEMENT provides that there shall be no restrictions on the use of any manufactured materials, except prison made. The Citizens' Committee was organized to enforce the provisions of this agreement and have eliminated large items of expense in connection with building construction.

The public can assist in this fight by refusing to patronize those firms who are still endeavoring to maintain restrictions on the use of building material by disseminating propaganda to the effect that materials must bear certain labels or they will not be installed.

Anderson & Lind Mfg. Co.

MANUFACTURERS OF

MILLWORK

2127-45 IOWA STREET, CHICAGO, ILL.

Humboldt 0902-0903-0904-0319

BRANCH SALES OFFICE—126 REAPER BLOCK, N. E. Cor. Washington and Clark Streets

Dearborn 3333-3334

US US.

CIRCULAR LETTERS

QUICK DEPENDABLE SERVICE AND HIGH GRADE WORK

Multigraphing Mimeographing Typewriting Printing

Addressing Mailing

Low's Letter Service

am Telephone DEArborn 1324

175 W. Madison St.

MODEL MAKERS



The Leading Model Shop

Phone Wabash 6494

ATLAS MODEL WORKS

MAKERS OF ALL KINDS OF FINE MODELS, MACHINERY AND PATTERNS

Designing, Developing and Repairing of Special Machinery, Mechanical and Electrical Apparatus

EXPERIMENTAL WORK A SPECIALTY

406 SOUTH DEARBORN STREET

SUBMIT YOUR IDEAS, PATENTS AND INVENTIONS TO US WE WILL DEVELOP, PERFECT AND SIMPLIFY THEM

MODELS

Working Models for Salesmen, Patentees and Exhibition Purposes

Designing and Drafting, Experimental Work, Inventions Developed

H. A. RHINEVAULT

2544 W. ADAMS ST., CHICAGO

ESTABLISHED 1904

TELEPHONE SEELEY 0131



CHICAGO CITY DIRECTORY (1923

(1933) R. L. POLK & CO.'S



J.H.ANDERSON MONUMENT COMPANY

56 YEARS OF SUCCESSFUL BUSINESS

Finest Display of Monuments in Chicago Designers and Builders of High Class Memorials

LOCATED AT ENTRANCE TO ROSEHILL CEMETERY

SHOW ROOMS

FACTORY

5751 RAVENSWOOD AVE. PHONE RAVENSWOOD 3523

G. E. GALL

C. VINSON

GEO. F. GALL

GALL & CO.

ESTABLISHED 1866

DESIGNERS AND BUILDERS OF HIGH CLASS

Monuments, Mausoleums, Headstones and Statuary

Office and Works: 1323 Irving Park Boulevard, Near N. Clark, Opposite Graceland Cemetery Entrance TELEPHONE LAKE VIEW 0031

MORTGAGE INVESTMENTS

YEARS

REAL

ESTATE

LOANS

SINCE

1870

DEPENDABLE SERVICE FOR THE BORROWER

SINCE 1870

First Mortgage Investments

420-OTIS BUILDING-424 TEN SOUTH LA SALLE STREET

53 YEARS

CONSERVATIVE SERVICE FOR THE INVESTOR

MOTORCYCLES AND BICYCLES

AMERICAN MOTOR CYCLE CO.

MOTORCYCLES, BICYCLES, ACCESSORIES and SUPPLIES

POPE, COLUMBIA, PIERCE and CROWN BICYCLES

ACE MOTORCYCLES

Distributors for Cook County

Cleveland MOTORCYCLES

LIGHT WEIGHT MOTORCYCLES

EVANS POWER CYCLES

Indian Motocycles Johnson Motor Wheels CASH OR EASY PAYMENTS

Assortment of Used Motorcycles such as Excel-Indian, Harley-Davidson, Ace, Henderson, Cleve-land, \$35.00 and Up.

2043-45-47 W. CHICAGO AVE.



TEL. SEE-ley 0846

WHEN IT'S SERVICE YOU WANT CALL HARRISON 7065

F. C. KRONE

MOTOR SERVICE

EXPRESSING

Goods Promptly Delivered and Called For

653 SOUTH LA SALLE STREET

CHICAGO

MOULDINGS

WRIGHT & CRAYCROFT COMPANY

HIGH GRADE PICTURE FRAME MOULDINGS

STORE & OFFICE FIXTURE MOULDINGS INTERIOR TRIM

MANUFACTURERS OF HIGH GRADE WOOD MOULDINGS AUTO BODY AND WAGON MOULDINGS

1828 S. CANAL ST., CHICAGO TELEPHONE CANAL 0396

MULTIGRAPHING

Perfect Form Letters at Reasonable Rates

ADDRESSING, TYPEWRITING, PRINTING IMPRINTING, CIRCULAR FOLDING MIMEOGRAPHING, MAILING

For Prompt Service--Just Call Central 3231

PARAMOUNT LETTER SHOP

24 W. WASHINGTON ST.

ON TIME SERVICE

"Quality Letters"

Telephone Wabash 0486 for Copy Boy

R. L. POLK & CO.

Established

w.w.kimball co.



KIMBALL HALL BUILDING 306 So, Wibish Av. and Jackson B Executive Offices and Salesrooms: W. W. Kimball Co., Chicago

KIMBALL CONCERT HALL Seating 500 Home of Many Musical Conservatories and Studios

PIPE ORGAN PRACTICE ROOMS



KIMBALL PIPE ORGANS have been built in Important Churches, Private Residences and Theatres Throughout the United States

The Instrument of Yesterday, Today and Tomorrow

Uniting in happy eulogy of the KIMBALL-the instrument of yesterday, today and tomorrow-the Columbian Jury of Awards, the Trans-Mississippi Exposition, the Alaska Yukon Pacific Exposition, the Panama Pacific Exposition, together with great masters, past and present - all acclaim the KIMBALL as an instrument of superlative excel-

KIMBALL Grand and Upright Pianos, Player Pianos, Reproducing Pianos, Pipe Organs and Phonographs are the splendid result of ripe experience and progressive thought devoted to the manufacture of musical instruments.

W. W. KIMBALL CO.

ESTABLISHED 1857
Factory and Executive Offices: CHICAGO, U. S. A. Telephone Harrison 4012 to 4015

Makers Grand Pianos and Upright Planos and Player Pianos, Reing Pianos, Pipe Organs, Phenographs and Music Rolls. Distributors of Okeh Records.



KIMBALL Factories—Chicago

Pipe Organ Tuning and Repairing Annual Care

PHONE: HARRISON 4014

Piano Tuning and Repairing by Experts; Storage, Moving, etc.

PHONE HARRISON 4012

(1923) R. L. POLK & CO.'S

Chicago, U. S. A.













THE NATION-WIDE POPULARITY OF Cable-Made Pianos and Inner-Players



ers of Conover, Cable, Kingsbury and ington Pianos; Carola, Solo Carola, aona, Solo Euphona and Euphona Re-producing Inner-Players

is due, first of all, to CABLE Quality. No detail in the manufacture of Cable-made instruments is left to guesswork. Every operation in their manufacture and every piece of material is subjected to a most rigid inspection.

People who have owned and used Cable-made Pianos and Inner-Players for years—twenty, twenty-five and even more -still comment on their splendid lasting qualities.

We invite you to inspect our always-large showing of Cablemade Pianos—Grands, Uprights and Inner-Players.

The Cable Company---Chicago

RETAIL WAREROOMS-CHICAGO

Cable Piano Company, Wabash & Jackson

HOME OF THE CELEBRATED MASON & HAMLIN

JULBRANSEN Player-Piano

Nationally Known---Nationally Priced---Nationally Famous and the most popular player-piano on the market

ORE than that, the superiorities of the Gulbransen have led to an international demand. Good music, played the easy Gulbransen way, is enjoyed in Canada, Mexico, Australia, South America, Africa, Europe, Cuba, the West Indies, Hawaii, the Far East and other coun-

FOUR MODELS

UNITED STATES NATIONAL PRICES \$700---\$600

\$495---\$420



Write for catalog and name of nearest dealer

GULBRANSEN-DICKINSON CO.

3232 W. CHICAGO AVE. CHICAGO, U. S. A.

M. SCHULZ CO.

Music in the Home Puts Sunshine in the Heart

Makers of High Grade Pianos and Player Pianos Chicago's **Finest Product**



Makers of Small Grands Electric Expression Pianos Players

Uprights

711 MILWAUKEE AVE.

TEL. MONROE 4371

TONAL



GRAND PRIZE, LONDON 1914—GRAND PRIZE, ST. LOUIS 1904 GRAND PRIX, PARIS 1900

Grand and Upright Pianos Player Pianos and Reproducing Pianos Phonographs and Records Player Music Rolls

323 S. WABASH AVE., PHONE HARRISON 4883

BAUER PIANOS

FIRST in Quality FIRST in Tone

FIRST in Hearts of Musicians

JULIUS BAUER & CO., Manufacturers

305 SOUTH WABASH AVE.

CHICAGO, ILL.

1335-1345 ALTGELD ST.

MASTERPIECE

BUESCHER Saxophones and Band Instruments

USED BY 75% OF THE LEADING ORCHESTRAS HEADQUARTERS FOR

LEEDY DRUMS SELMER CLARINETS

PARAMOUNT BANJOS, VIOLINS GIBSON MANDOLINS AND GUITARS

Private Lessons Under Experienced Teachers; \$35 Per Course of 20 Lessons

TOM BROWN MUSIC CO.

17 W. LAKE ST.

Home of Tom Brown's Saxophone Band

CHICAGO, ILL.

W. H. PONDER, Treasurer

Keefer Band and Orchestra Instruments

America's Standard for 90 Years. Every Keefer Instrument Carries a 10-Year Guarantee A Complete Line of the Highest Grade Band and Orchestra Instruments Used and Second Hand Instruments of Various Makes at Real Bargains VIOLINS, BANJOS, SAXOPHONES, DRUMS, STRINGS, ACCESSORIES, REPAIRING and PLATING

BURCH & PONDER

339 S. WABASH AVENUE

PHONE WABASH 3296

CHICAGO HOME OF

"CONN"-FINEST MUSICAL INSTRUMENTS IN THE WORLD



TELEPHONE WABASH 5978

C. G. CONN, Ltd. ELKHART, IND.

The Largest Manufacturers of Band and Orchestra Instruments Saxophonies, Clarinets, Flutes and Piccolos, Bassoons and Oboes, Cornets,





Strand Console Phonographs FOR BEAUTY, TONE AND PRICE

Consolidated Talking Machine Company Inc.

DISTRIBUTORS

227-229 W. Washington St., Chicago Phone Main 0762 Branches: 2957 Gratict Avenue, Detroit 1121 Nicellet Avenue, Minneapolis



PHONE: WABASH 1300



320 SOUTH WABASH AVENUE

Celebrated YORK Saxophones and full line of Band Instruments Unequalled PENZEL Clarinets and full line of Wood-winds Faultless CHRISTENSEN Flutes, Piccolos and Oboes World-famed DEAGAN Bells, Xylophones, Marimbas, Chimes, etc. Favorite LUDWIG Drums and an unsurpassed stock of Drummers' Accessories

BIG BARGAINS IN SLIGHTLY USED BAND INSTRUMENTS EXPERIENCED PROFESSIONAL MUSICIANS IN CHARGE

PHONE FAIRFAX 0300

HYDE PARK SHOP
1523-25 East 53d St. at Lake Park Av. Fenton Music Company Racine Av. at Broadway and Lawrence

UPTOWN SHOP PHONE EDGEWATER 7600

Immediate Service Given Repairs on Any Make of Phonograph



We Duplicate Any Victrola Offer Made by Any Victor Dealer

PHONE NEAREST STORE

EVERY VICTOR RECORD ALWAYS

A COMPLETE LINE OF VICTROLAS POPULAR SHEET MUSIC

The Music Shop, Inc.

214-216 S. WABASH AVE. **PHONE HARRISON 4765**



MAKERS OF HIGHER GRADE PIANOS FOR HALF A CENTURY

Grand, Upright and Player Pianos and Reproducing Pianos Victor Victrolas, Edison Phonographs, Columbia Grafonolas

WE CARRY THE MOST COMPLETE STOCK OF RECORDS IN CHICAGO

ADAM SCHAAF

Telephone: Harrison 8731

319-321 S. WABASH AVENUE, CHICAGO

TELEPHONE HARRISON 1892

Pianos Victrolas Victor Records



Band and Orchestra

WORLD'S LARGEST MUSIC HOUSE

329 SOUTH WABASH AVE.



Does this happen in your office?

If you are troubled with chronic Directory borrowers, tell us about it, in conf we will use our special borrower brand of salesmanship on the offenders. THE DIRECTORY PUBLISHER

NAME PLATE MANUFACTURERS



Crowe Name Plate & Engraving Co.

1749 Grace Street Chicago Telephone LakeView 3868

SALES OFFICES IN PRINCIPAL CITIES

NEWSPAPERS

The one direct and dependable method of reaching the enormous and united purchasing power of the German reading public of the Illinois section of the United States is via the circulations of the

Abendpost

Sonntagpost

(SUNDAY)

The population of the German reading people of Illinois is in excess of 1,100,000. Its spending ability totals into many millions annually, and the advertising columns of the two leading German language newspapers figure largely in the purchasing of personal and household requirements.

MEMBERS AUDIT BUREAU OF CIRCULATIONS

THE ABENDPOST COMPANY

223-225 W. Washington Street Phone Franklin 5900 CHICAGO, ILL.

How to Telephone a "Want-Ad" to The Daily News.

If your name is in the telephone directory you can telephone an advertisement to THE DAILY NEWS and have it charged to you at regular rates.

Call DEA rborn 1111 (one, one--one, one)

This connects you with THE DAILY NEWS switchboard. Ask the operator to connect you with an "Ad-Taker."

1-Give your telephone number.

2—Give your name exactly as it appears in the telephone directory. (Always spell back the name and give all initials).

3—Give your address exactly as it appears in the telephone directory. (Wait until the "Ad-Taker" repeats your address).

4—Give your advertisement. To avoid error, wait until the "Ad-Taker" reads back the advertisement to you.

If you wish to cancel or change an advertisement call DEArborn 1111 (one, one—one, one) and ask for the "Telephone Service Department." No cancellation or change will be made after 11 p. m. on day preceding publication except in the case of Help Wanted and Death Notices, which are received up to 10 a. m. on the day of publication.

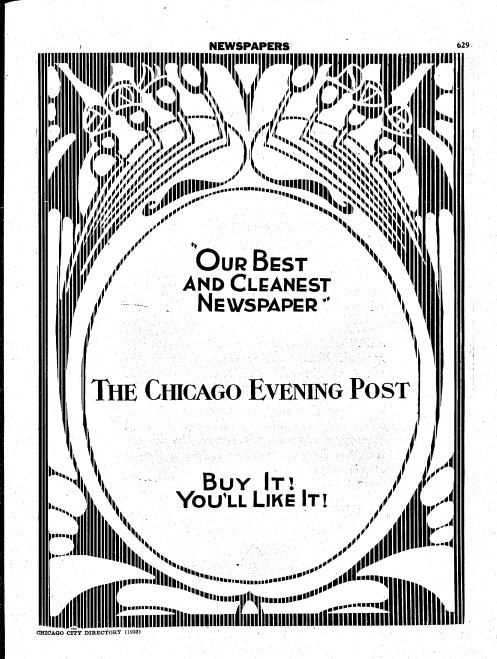
If you have a complaint as to the service, call DEArborn 1111 (one, one—one, one) and ask for the "Classified Manager."

If you want a bill adjusted, call DEArborn 1111 (one, one—one, one) and ask for the "Telephone Service Department."

THE DAILY NEWS Chicago's "Want-Ad" Directory

A Good Newspaper

The EVENING AMERICAN



(1928) R. L. POLK & CO.

What Do You Want to Sellin Chicago?

To Chicago---with its dominant three millions ---come the national advertisers seeking a foothold in the great Central West.

Here the HERALD AND EXAMINER---a mighty morning newspaper---is preferred by One-Half the entire newspaper reading public---an audience that has demonstrated its responsiveness to all good advertising.

And on the HERALD AND EXAMINER the advertiser will come in contact with the greatest Merchandising Department in the West---a department that can be best judged by its own brilliant performance.

It consists of a staff of go-getters who have served in most of the successful national campaigns and who will secure Chicago distribution for your product before a line of advertising is published.

HERALDEEXAMINER



Sunday Net Paid Circulation - - - OVER A MILLION

Chicago Daily Journal

ESTABLISHED 1844

Antedating the board of trade, the stock exchange, the stock yards, all of the city's banks, and most of the railroads and other enduring institutions on which the commercial supremacy of Chicago stands, The Journal is Chicago's first newspaper.

Competitors have come and gone in the period of The Journal's 79 years of service to the ideals that personify the "I Will" spirit. Its policy---reliable, wide-awake, progressive, dependable and forceful---has been a winner for over three quarters of a century.

The Journal's financial and commercial departments are the best in the country. Its circulation is gilt edged among readers who are the brain and brawn and sinew of the great metropolis.

Chicago Daily Journal

15-21 South Market Street



TRIBUNE WANT ADS will Buy or Sell Real Estate. Autos. Furniture ~ Almost Anything!

INCE buying or selling is a reciprocal process, it is necessary to find a second party to every transaction. Whether or not you are successful in selling your Real Estate, your Car or your Furniture, depends on the methods you employ to find the second party—the buyer . . . the greater the number of people who read your offer, the greater are your chances of completing the sale. Remember, The Tribune has the largest circulation in the Middle West and prints more Want Advertising than all the other Chicago newspapers combined! You can tell all Chicago of your offer through Want Ads in The Chicago Tribune.

The Chicago Tribune

The Polish Daily and Weekly

Z-G-O-D-A

HARMONY)

THE GIANTS AND PREMIERS OF ALL POLISH NEWSPAPERS IN THE UNITED STATES

First in Chicago
First in Illinois and
First in the United States

The Polish Daily Zgoda, with its net paid circulation of 40,000, as reported to the United States Post Office, October 4, 1922, DEFIES any Polish Daily Newspaper in the United States to dispute the outstanding fact that its circulation exceeds that of its nearest competitor by 16,971.

The Polish Weekly Zgoda, with its net paid circulation of 138,000, is an exceptionally valuable medium for MAIL ORDER advertising. It stands out in a field of its own. Minimum rate in the Daily 12c per agate line and 28c per agate line in the Weekly. We guarantee results if given a fair trial.

1406-1408 W. DIVISION STREET

CHICAGO, ILL.
PHONES BRUNSWICK 2769-2770-2771

PHILIP M. KSYCKI, Adv. Mgr.



This is to certify that Philip M. Ksycki, Advertising Manager of the Polish Daily and Weekly Zgoda, personally came before me, a Notary Public, and who deposes and says that the figures of circulation as above stated are correct and true to the best of his knowledge and belief.

PHILIP M. KSYCKI, Adv. Mgr.

Subscribed and sworn to before me this 4th day of October, 1922.
FRANK A. OSUCH, Notary Public

NEWSPAPERS

Every Sixth Person in Chicago is of POLISH EXTRACTION
THINK OF IT!

My!
But it's

Wonderful!

To think right here in our city we have practically a city of itself made up of POLISH PEOPLE. If you are not getting your share of business why not call and let us explain how you can?

THE POLISH NATIONAL DAILY

America's Greatest Polish Daily DZIENNIK NARODOWY

Over 26,000 Daily

About 130,000 People Receiving It Daily

1501-03-05 W. DIVISION STREET

Phone Monroe 2466-67-68

Phones: Monroe 2466-67-68

Particular Printers

National Catalogue & Publishing Co.

1501-3-5 West Division Street

PRINTING of QUALITY With Service that Serves

Catalogue and Job Printing a Specialty

CIRCULARS PRINTED IN 1-2-3-4-5 COLORS IN ONE OPERATION A staff of trained men to lay out the work

(1923) R. L. POLK & CO.'S

36,000PROGRESSIVE POLISH FAMILIES

with American wages and American standards of living in Chicago and vicinity read

DZIENNIK LUDOWY

THE POLISH PEOPLE'S DAILY
(ESTABLISHED IN 1907)

ROBOTNIK POLSKI

THE POLISH WORKER
(ESTABLISHED IN 1900)

The Only Polish Sunday News Magazine

Our readers are skillful, well-paid workers; careful but liberal buyers. They need everything the progressive American needs.

Tell your story

to the best element of these progressive, thrifty mechanics, industrious workers and professional men

in the columns of "LUDOWY"

the most progressive and influential Polish daily in Chicago, and

in the columns of "ROBOTNIK" the only Polish Sunday News Magazine.

NO WASTE IN OUR CIRCULATION
NO LIES IN OUR NEWS
NO "FAKERS" AMONG OUR ADVERTISERS

THE POLISH PEOPLE'S PUBLISHING CO.

959 MILWAUKEE AVENUE

CHICAGO, ILL

HAYMARKET 7030

PUBLISHERS OF

DZIENNIK LUDOWY and ROBOTNIK POLSKI

WE DO JOB PRINTING

CAREFUL TRANSLATING

To Reach the Polish People of Chicago and Vicinity

-whether they be born here or abroad-it is quite essential to use one or more of the Polish daily papers in Chicago. There are five in all. The oldest among them is

The Polish Daily News

DZIENNIK CHICAGOSKI

It is published continuously every evening since December 15th, 1890. It is aggressive, progressive, influential and reliable. It has the full confidence of its readers. That is why the advertisers, whether large or small, get such good results.

THE POLISH DAILY NEWS carries more display advertising and more "Want" advertising than any two of its contemporaries.

If the local advertiser, knowing the conditions here, uses this paper, whenever he wishes to reach the Polish people of Chicago and vicinity, then the national advertiser can make no mistake in placing his advertising in the same medium.

THE POLISH DAILY NEWS is read not only by the Polish immigrants but by their descendants born here, because it supplies them with news and articles that are of special interest to them as Americans of Polish extraction.

THE POLISH DAILY NEWS

DZIENNIK CHICAGOSKI

1455-57 West Division Street, Chicago, Ill.

Telephone Haymarket 7040, all departments

ESTABLISHED 1898

LARGEST WEEKLY CIRCULATION IN CHICAGO AMONG PEOPLE OF INFLUENCE AND STANDING

> Politics --- Business --- Municipal State --- County --- Financial **News and Comment**

HENRY F. DONOVAN, Founder, Editor and Publisher

TO REACH OVER 300,000 BOHEMIANS IN CHICAGO

DENNI HLASATEL

LEADING BOHEMIAN DAILY

THE BEST ADVERTISING MEDIUM AMONG THE FOREIGN LANGUAGE PUBLICATIONS IN THE CITY

1545-1549 WEST 18th STREET

PHONES: CANAL 0427 AND CANAL 5770

NEXT TO HER HUSBAND THE COMMUNITY WOMAN LOVES HER COMMUNITY NEWSPAPER BEST REACH THE HOME THROUGH THE COMMUNITY NEWSPAPER

HOME BY MAIL WEEKLY NEWSPAPERS COVERING CHICAGO'S GREAT SOUTH SIDE

The local newspaper is considered the most vital force in any community. It comes closer to the hearts of its readers than any other newspaper published, because: It gives the little happenings neglected by the dailies. It is thoroughly read. It hits home. It is the standard bearer for better things for its community. The home folks swear by it.

THE CALUMET INDEX THE WOODLAWN GAZETTE

THE SOUTH SHORE NEWS THE CHICAGO TELEGRAM THE BURNSIDE-DAUPHIN PARK REVIEW

Advertising Rates Furnished Upon Inquiry.

MORGAN & HAAS, Publishers

1180 EAST 63d STREET HYDE PARK 4868

11242 MICHIGAN AVENUE PULLMAN 0056

1229 EAST 75th STREET

NURSERYMEN

SHRUBS

We plant and quarantee Catalogue on request

FRUITS

CHICAGO CITY DIRECTORY (1923

(1923) R. L. POLK & CO.

MONROE BENBROOK & CO.

507 SOUTH DEARBORN STREET, CHICAGO, ILL.

OFFICE FURNITURE

DESKS, CHAIRS, TABLES FILING DEVICES, SAFES

SPECIAL FURNITURE FOR PUBLIC BUILDINGS





WE MAKE AND SELL DESKS ALSO OFFICE CHAIRS -TABLES -BOOKCASES FILES - ETC. *** WE WILL TAKE YOUR OLD FURNITURE IN TRADE.

408 SO. DEARBORN ST.

M.R.Lome & Co.





(1923) R. L. POLK & CO.

DESKS, T. FI
SUPPLIES
SECTIONAL
BOOK CASES

PHONE MAIN 3068 168-172 WEST MONROE STREET



OFFICE SERVICE

TELEPHONE WABASH 5212

CHICAGO MAIL ADDRESS

\$5.00 MONTHI Y

We represent you in this territory. Forward your mail. Answer inquiries. Accept orders. If desired, list you in Chicago telephone directory. We are Sales and Purchasing Agents. Write us. We are at your service.

CHICAGO OFFICES AND SERVICE CO.

20 EAST JACKSON BOULEVARD

ENTIRE 8th FLOOR

FURNISHED OFFICES AND DESKS FOR RENT

HUNDREDS OF SATISFIED CLIENTS

ADDRESSING

Typewriter

or

Pen and Ink

"The DIRECTORY IS THE COMMON INTERMEDIARY BETWEEN BUYER AND SELLER"

ALCOHOL

MAILING LISTS

Compiled to Meet

Special Requirements

FORM LETTERS

Personalized and

Produced with Care

538 S. CLARK ST.

MAILING

Accuracy and

Despatch

RLPOUKS CO.

CHICAGO, ILL.

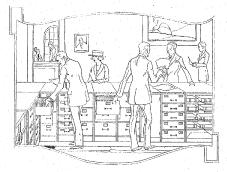


Two **COLE STORES** SERVE YOU **BEST**



Office Supplies

Complete stock of office supplies in all wellknown brands. Fine line of popular priced typewriter papers. First to show new office devices. Largest selling line of Illinois Legal blanks.



Loose Leaf

binders, ring books, memo books, ledgers. Blank books in all usual rulings. A great many stock loose leaf sheets and forms for every kind of business. Special forms ruled and printed.

FILING CABINETS

Complete assortment of Globe-Wernicke Filing Cabinets in wood and steel. Helpful service in indexing and arranging files and training file clerks. Structural strength safes of proven fire resistance.

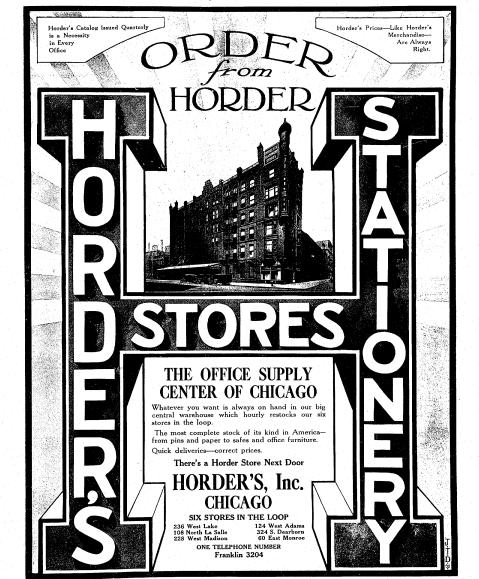
Globe-Wernicke Sectional Bookcases.

Central 6383

Office Supplies-Printing-Filing Cabinets 119 W. Washington St. 336 N. Michigan Ave.

Central

Commercial Printing, Office Forms, Office Stationery, Engraved Social Stationery Orders Taken at Either Store or Salesman Sent on Request 6383



OFFICE SUPPLIES

The General Fireproofing Company

STEEL OFFICE FURNITURE FILING EQUIPMENT UNDERWRITERS LABEL SAFES FOR RECORDS STEEL SHELVING FILING CABINET SUPPLIES EXPANDED METAL PRODUCTS

DISPLAY ROOM & SALES OFFICE 10 NORTH CLARK ST., 4th FLOOR PHONE, FRANKLIN 5374

FOR CARBON PAPERS AND TYPEWRITER RIBBONS

"A KIND FOR EVERY PURPOSE"



CARBON PAPERS

For Many Copies at One Writing MULTI-KOPY NO. 5 LIGHT WT.

For General Work MULTI-KOPY NO. 25 ALL WTS.

The Longest Wearing Carbon Made MULTI-KOPY NO. 95

> For Noiseless Typewriters MULTI-KOPY NOISELESS

Hundreds of Other Kinds The World's Best Known and Only Complete Line

ASK US ABOUT WEBSTER CARBON PROTECTOR

Products



FOR NUMBERING MACHINES, RUBBER STAMP PADS, LAUNDRY WORK

R. T. Z.

WEBKOPY MANIFOLD TISSUES FOR MAKING MANY COPIES CARBON PAPERS AND TYPEWRITER RIBBONS OF EVERY KIND AND PRICE

F. S. WEBSTER CO., INC.

Telephone: Main 1840

14 North Franklin

"If it's for the Office, we have it"











Prices_

Our Prices, Based on the Quality and Quantity Ordered, Are Always Right.

Quality —

We Stock No Article That Does Not Meet Our Standard of Quality. Each Purchase Carries Our Unconditional Guarantee of Absolute Satisfaction or Money Back.

Service_

Fast Auto and Messenger Delivery in Chicago. Mail Orders Shipped Same Day as Received.

Seal of Quality



Sign of Service

Every Office Manager and Purchasing Agent Should Have a Copy of Our General Cata-log. Mailed Free on Request.

Stevens, Maloney & Co. STATIONERS—PRINTERS—ENGRAVERS
OFFICE FURNITURE

21 S. LaSalle St., Chicago, U.S.A

Telephone Central 3186











VISIT OUR SUBWAY FURNITURE DEPARTMENT





We operate one of the best equipped Printing Plants in the city

"Chicago's Leading Stationers"

Cameron, Amberg & Co. STATIONERS--PRINTERS--BINDERS

BLANK BOOK AND LOOSE LEAF MANUFACTURERS

163 & 165 W. Randolph St.

Chicago

Telephone Franklin 3425

WE MANUFACTURE INKED RIBBONS AND CARBON PAPERS-WE MANUFACTURE INKED RIBBONS AND CARBON PAPERS

THREE TELEPHONES: MAIN 2842-2843-3946

WE MANUFACTURE

and sell direct to the consumer, the best and finest grades of

TYPEWRITER RIBBONS TYPEWRITER CARBON PENCIL CARBON

PEN CARBON TRANSFER CARBON Carbon Papers for all Machines and Purposes CARBON ROLLS FOR ALL MACHINES ADDING MACHINE ROLLS

Inked Ribbons for all Machine.

Western Branch, Mittag & Volger, Inc.

CARTER & ALLEN 205 WEST MONROE STREET, CHICAGO

THREE TELEPHONES: MAIN 2842-2843-3946

WE MANUFACTURE INKED RIBBONS AND CARBON PAPERS—WE MANUFACTURE INKED RIBBONS AND CARBON

WE SAVE YOU MONEY

We Sell, We Rent, We Buy, We Repair, or Trade

OFFICE FURNITURE---OFFICE DEVICES

Largest Stock and Lowest Prices in America

CHICAGO SAFE & MERCHANDISE CO.

CENTRAL 5439

ESTABLISHED 1895 73-75 W. LAKE ST.

CENTRAL 2267

Commercial Stationery and Loose Leaf Company

PRINTERS AND ENGRAVERS

COMMERCIAL AND BANK STATIONERS

"THE FOUNTAIN PEN STORE"

All Makes of Fountain Pens and Automatic Pencils

LOOSE LEAF AND BINDING DEVICES

STEEL VERTICAL FILES AND SUPPLIES

20-22 SOUTH CLARK STREET

PROMPT DELIVERY

PHONE CENTRAL 4516

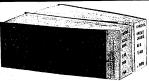
(1923) R. L. POLK & CO.'S

OFFICE SUPPLIES



OUR METHOD KEEPS YOUR RECORDS INTACT

We make a specialty of binding loose recrds from any type of binder. Your records can be transferred quickly and efficiently at your of-Our transfer books will not scratch your desk; sheets will not tear out nor become loose



THE EDWARD J. JOYCE FILING CO.

BINDERS OF LOOSE LEAF RECORDS AND LETTERS, SUPPLIES FOR FILING SYSTEMS 56 W. WASHINGTON ST., CHICAGO Telephone Randolph 0393

FURNITURE OF ALL KINDS OFFICE

We Outfit the Office Complete

Old Furniture taken in exchange for new. Chicago's only complete office equipment, stationery and printing establishment

Marshall-Jackson Company

24-26 SOUTH CLARK ST. PHONE STATE 6464

OFFICE FURNITURE STATIONERY

PRINTING **ENGRAVING**





The NEW

With the Universal Standard Keyboard

This is the NEW OLIVER Typewriter, the Quiet Speedster, Model No. 11, the fastest most efficient and handsomest typewriter we have ever built. Equipped with the
standard 3-bank keyboard, any operator who has used a standard 3 or 4-bank keyboard
can use this new Oliver without loss of time or output. Find out how to save from \$25.00
to \$50 on a new typewriter—a standard typewriter—the best machine made. Write today
and ask for Free Week's Trial Offer.

THE OLIVER TYPEWRITER CO. 159 N. DEARBORN ST.

C-23 OLIVER BLDG., CHICAGO TEL. RANDOLPH 0500

RIDDLE & WUNDERLE CO.

STATIONERS, PRINTERS ENGRAVERS, BLANK BOOK MAKERS

LOOSE-LEAF DEVICES

FILING CABINETS

OFFICE AND TYPEWRITER SUPPLIES

BLANKS

62 W. Washington Street

TELEPHONES: CENTRAL 2568-2569-2570

CHICAGO'S MOST POPULAR OFFICE SERVICE STATION

PRODUCERS AND REFINERS CORPORATION

A Complete and Independent Unit in the Oil Industry

PRODUCERS-REFINERS

GASOLINE NAPHTHAS KEROSENE GAS OIL **DISTILLATES**



TRANSPORTERS-MARKETERS

FUEL OIL ROAD OIL CRUDE OIL LUBRICANTS CYLINDER STOCKS

A DEPENDABLE SOURCE OF SUPPLY

SECOND FLOOR, WRIGLEY BUILDING, CHICAGO, ILLINOIS

HAWKEYE OIL COMPANY

GO-GAS

'The Full-Value Gasoline'

SALES OFFICES: 2d Floor, Wrigley Building, Chicago WATERLOO, IA.; OTTUMWA, IA. PERU, IND.; LEXINGTON, KY

FAULTLESS MOTOR OIL



BRANCH OFFICES:

MILWAUKEE, WIS., GRAND RAPIDS, MICH.

PHONE HARRISON 8848



RED CIRCLE REFINING CORPORATION

MANUFACTURERS OF

HIGH GRADE PETROLEUM PRODUCTS

CONSUMERS BUILDING CHICAGO, ILL.

L. E. WALTHER, President

L. J. HUSTED, Vice-Pres. & G. M. of Production

C. H. BURGESS, Secy.-Treas.

SINCLAIR OPALINE MOTOR OILS

FOR PERFECT LUBRICATION AND SEAL AGAINST LOSS OF POWER



SINCLAIR REFINING CO. INC.

22D and ROCKWELL STS.

Commerce Petroleum Company

GAS OIL--FUEL OIL--DISTILLATE

TANK TRUCK DELIVERY

A COMPLETE SYSTEM OF TANK CARS, FIELD AND LOCAL STORAGE AND DISTRIBUTING EQUIPMENT HERE INSURES DELIVERY WHEN AND AS ORDERED. FLAT CONTRACT PRICE ON APPLICATION

8,000,000 Gallons Storage at Tulsa

1,680,000 Gallons Storage with 3 Plants at Chicago

REFINERS

PHONE HARRISON 6303

MARKETERS

GUSTAFSON

WHOLESALE DISTRIBUTORS OF ALL PETROLEUM PRODUCTS

GASOLINE NAPHTHA KEROSENE GAS OIL DISTILLATES

ROAD OIL LUBRICATING OILS GREASES HEAVY CHEMICALS

FUEL OIL STORAGE TANKS RIVERSIDE, ILL.

CHICAGO, ILLINOIS

981-989 RAND-McNALLY BLDG. Minneapolis New York St. Louis Cleveland



Dallas Tulsa San Francisco

Kansas City

SAPULPA REFINING CO.

PETROLEUM PRODUCERS AND REFINERS

Gasoline--Naphtha--Kerosene--Gas Oil--Fuel Oil Paraffine Base Viscous and Non-Viscous Neutral Oils

Lubricating Oil-Wax

CHICAGO, ILL., Illinois Merchants Bank Building TULSA, OKLA., First National Bank Building

PHONE MAIN 2491 Refineries, SAPULPA, OKLA.

E. HAMILTON, Pres.-Treas

GEO. C. HAMILTON, Vice-Pres

The Star Oil Company

PURE PENNSYLVANIA LUBRICANTS QUAKER STATE MEDIUM AUTO OIL **GOLDEN AUTO OIL**

348 NORTH IRVING AVENUE

CHICAGO, ILL.

OIL-LINSEED

MIDWEST OIL & SUPPLY CO.

140 WEST VAN BUREN ST.

Telephones: Harrison 7849-7831

LINSEED OIL, Raw or Boiled SPECIAL LINSEED OILS MIDWEST CORE OIL

PURE GUM SPIRITS OF TURPENTINE DENATURED ALCOHOL

PAINTS, VARNISHES, ENAMELS EAGLE AND OWL BRANDS COLD WATER DRY PASTE

MARKET QUOTATIONS FURNISHED

OIL BURNERS

SOLD WITH A MONEY BACK GUARANTEE

APPROVED BY UNDERWRITERS LABORATORIES

215 NORTH MICHIGAN BOULEVARD

R. E. NORRIS, President

Central 7832

A. F. C. BECKFORD, Vice-President

FIVE YEARS' EXPERIENCE AND OVER 9,000 INSTALLATIONS IN 1922

INSTALLED IN ANY TYPE OF HOME HEATING PLANT

HARRY J. McDARGH, Secv.-Treas.

(1923) R. L. POLK & CO.



WAREHOUSE EQUIPMENT

Look over the exhibit of OYL-RYT Tank Wagon Buckets, Funnels and Measures.

48 years' experience in the manufacture of Sheet Metal Goods enables us to turn out equipment which YOU need and which will give you YEARS OF SERVICE WITHOUT REPAIRS.

A. C. KRAFT

159-161 W. LAKE ST.

CHICAGO, ILL.

OPTICIANS

Eve Glass Mountings Spectacle Frames Lorgnettes, Varsities Shopping Oxfords

Opera Glasses Field Glasses Prism Binoculars Microscopes Telescopes Pocketscopes

Thermo-Vanes Thermometers Barometers Hygrometers

Hydrometers

Radiometers Pedometers Compasses Sand Glasses Crystal Globes Fountain Pens

Developing & Printing

Established 1886

EYES EXAMINED **GLASSES FITTED** LENSES DUPLICATED OCULISTS' PRESCRIPTIONS FILLED

OPTICIANS

OPTOMETRISTS

61 EAST ADAMS STREET

NEAR MICHIGAN AVE.

TELEPHONE WABASH 5499

Eyeglasses and Spectacles

Almer Coe & Company **OPTICIANS** Telephone

Note Convenient Locations 78 E. Jackson Blvd., near Michigan 105 N. Wabash Ave., near Washington

6 S. La Salle St., near Madison 527 Davis Street, Evanston

All Stores Randolph 2150

Five minutes from anywhere downtown-and in Evanston

PACKING-STEAM-AUTOMOTIVE

"EVERYTHING IN GOOD PACKINGS"

STEAM AND AUTOMOTIVE

ENGINE ROOM AND MILL SUPPLIES

Importers of "FIRMA" High Pressure Gauge Glass

"THE GLASS THAT LASTS"

Also the Genuine HEATHER BRAND Scotch Glass

Jobbers in All Parts of the United States Carry These Products

"TENAX" COMPRESSED ASBESTOS SHEET. "ADPASCO" GASKET PAPER. "TANPAC" FIBER SHEET

ADVANCE PACKING and SUPPLY CO.

64 EAST LAKE STREET

PHONES STA te 8020-1-2

COBURN ORGAN CO.

Pipe Organ Builders and Doctors

CABLE ADDRESS
"COTAY"

220 NORTH WASHTENAW AVENUE, CHICAGO, ILL.

OSTEOPATHIC PHYSICIANS

EARL J. DRINKALL, D. O. Physician-in-Charge General Practice Orificial Surgery

AMY PAGE, D. O. Obstetrics, Children and Women's Diseases a Specialty

NELLA B. C. DRINKALL, D.O. Consultant

NATIONAL HEALTH INSTITUTE

OSTEOPATHIC PHYSICIANS

SPECIALIZING IN OSTEOPATHY DIET AND "POST SYSTEM" FOR FEET

SUITE 1510-1511, KIMBALL BUILDING

25 E. Jackson Blvd., Chicago

Telephone Wabash 2367

HOUSE VISITS

When Calling Out of Office Hours Telephone DR. PAGE EDGewater 2391

> HOSPITAL AND SANITARIUM CONNECTIONS

PACKERS

THE CUDAHY PACKING CO. **PACKERS**

The second secon

DRESSED BEEF MUTTON PROVISIONS

CHEESE EGGS: DRESSED

OLEOMAR-GARINE CANNED MEATS

SAUSAGE GLUE ANIMAL FOOD SOAP

TALLOW GREASE WOOL. CASINGS

General Offices 111 W. MONROE ST. TELEPHONE RANDOLPH 5081

Chicago Branch 9101 BALTIMORE AVE. TELEPHONE SO. CHICAGO 1970



(1923) R. L. POLK & CO.

WESTERN PACKING & SUPPLY CO.

POWER PLANT AND MILL SUPPLIES

W. P. S. **PACKINGS** FOR ALL PURPOSES TRADE

W. P. S.

W. P. S. LEATHER CUPS

WE MANUFACTURE AND SPECIALIZE IN HIGH-GRADE LEATHER CUPS, PACKINGS AND GENERAL SUPPLIES

231 NO. WELLS ST., CHICAGO, ILL.

228 THIRD ST., MILWAUKEE, WIS.

PAINT SPRAY MACHINERY MANUFACTURERS

The Peerless System of Spray Painting and Finishing

Don't confuse the PEERLESS SYSTEM with any of the old, obsolete methods. It is the most modern method, using only advanced, practical ideas for applying liquids by compressed air.

IT GIVES MIRRORED SURFACES AND VELVETY FINISHES

IT WILL HANDLE EVERY LIQUID USED FOR EVERY PURPOSE We-manifacture: Spray Guns; the famous PEERLESS Fire Protection Exhaust System; Apparatus for removing condensation and oil from air; Devices for heating air and liquids, and all other appliances for spraying finishes.

Phone us—Monroe 4787—and we will send an expert on all branches of painting and finishing, who will gladly demonstrate the value of the PEERLESS SYSTEM to you.







Painting Factories With th PEERLESS SYSTEM

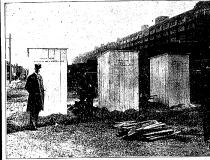
120 NORTH JEFFERSON ST. Peerless Pneumatic Systems, Inc. chicago, Ills.

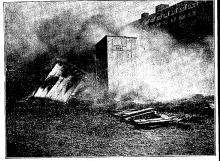
FURO-LIN Fire Resisting Paints when applied to woodwork FURO-LIN Paints are durable and unsurpassed

Fire Crasts to Bt. The crasts to Bt. The crasts to Bt. The crasts than for non-fire resisting paints. Fire Resisting Paints made under the Johnston Formulas are in use by more than THIRTY Railroads, besides paints. Lumber and planing mills, and large corporations throughout the country.

Paints are the strongest and most effective FIRE RESISTING PAINTS in the world. Write, call or phone for full information.

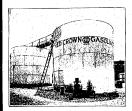
Made only by: JOHNSTON MANFG. & SUPPLY CO., 130 N. Wells St.



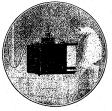


APPLYING GASOLINE BEFORE FIRE

20 MINUTES AFTER STARTING FIR

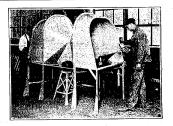






PAASCHE AIR RUBBING and POLISHING MACHINES

are rapidly replacing Hand Rubbing and Polishing. Rubs as Efficiently at 4 P. M. as at 8 A. M. Girls Can Operate



PAASCHE SUPERIOR FINISHING EQUIPMENTS MEAN BETTER FINISHES—LOWER COSTS

Our claim Superior Air Finishing is based on Actual Results and performance in Hundreds of Largest as well as Smallest Wood Working, Furniture, Piano, Music Cabi-net and Chair Plants in the U. S. and Canada.

Write for Finishing Catalog

AIR PAINTING, RUBBING, FINISHING DEVICES

Used and Endorsed by Painters, Contractors, Railroads and by Hundreds of Small and Large Manufacturers Recognized as the Most Efficient, Economical, Speediest Method. Real Emancipators of Hard Work

1925 DIVERSEY PARKWAY "An Inquiry Brings You Complete Information" We Also Manufacture AIR BRUSHES AND ACCESSORIES for the Artist, Show Card Writer, Sign Painter. Write for Art Catalog No. 18

CHICAGO, U. S. A.

ESSENTIAL OILS AROMATIC CHEMICALS

Perfumes

VARNISH GUMS VANILLAS WAXES

FINE DRUGS SYNTHETICS LACQUERS

RAW MATERIALS FOR

Toilet Articles

Soaps

Medicines

M. L. BARRETT & CO., Importers

ESSENTIAL OILS-GUMS-VANILLAS

233 West Lake Street

Chicago, Illinois

BARRETT VARNISH COMPANY

MANUFACTURERS

INDUSTRIAL VARNISHES

233 W. LAKE STREET, CHICAGO

SHELLAC

Flavoring Extracts

Phone 0009 Main

L. C. ORRELL & COMPANY

WHOLESALE WALL PAPER PAINTS, VARNISHES, ENAMELS, BRUSHES PAINTERS' AND PAPER HANGERS' SUPPLIES

308-314 West Erie Street

Telephones Superior 4971-4972

Rockefellow

KENwood 2816 OAKland 0409

Cottage Grove Ave. **CHICAGO**

Everything

PAINTS

PAPER

JEWEL

NAME ON A PAINT OR PACKAGE CONTAINING VARNISH

is a guarantee that the contents are practically and scientifically the best goods made for the purpose.

WADSWORTH-HOWLAND CO.

219 NORTH CARPENTER ST.

CHICAGO, ILI



MORE GOODS
ARE BOUGHT AND SOLD
THROUGH THE
CLASSIFIED BUSINESS LISTS
OF THE
DIRECTORY
ANY OTHER MEDIUM
ON EARTH

SEAMAN PAPER COMPANY 208 South La Salle Street
TELEPHONE HARRISON 5586 Chicago BRANCHES IN THE FOLLOWING CITIES: Cleveland Des Moines Kansas City Milwaukee New Orleans Minneapolis New York Nashville Philadelphia Exclusive distributors for the following grades Tuffold Enamel (White and India) Radium Enamel Crystal Enamel Starlite Enamel Pictorial Enamel Colorplate Caravan S & S C Opacity English Finish and Super Bancroft English Finish and Super French English Finish and Super Equator Offset Brocade Cover Nuco Bond Meridian Offset Tuffold Cover Superb Writing Parallel Offset Tuscan Cover Sales Producer Master Document Academy Index Waterloo Blanks Velvet Halftone

(1928) R. L. POLK & CO.'S



ESTABLISHED 1844

For seventy-nine years Butler's paper has been known to printers and buyers of printing for its dependable printing qualities and close adherence to fixed weights, finishes and textures.

STANDARDIZED PAPER

FOR EVERY PURPOSE

Experienced paper buyers use standardized paper in their printing because by doing so they practice economy and effect improvements.

Holding paper true to standard is only possible where it is produced under the most favorable conditions and subjected to the close scrutiny of an organization large enough to warrant having a very complete technical laboratory and experts responsible for the quality of each grade.

An expert on paper will serve you at any time you wish—and without obligation.

J. W. BUTLER PAPER COMPANY

PAPER

221-229 WEST MONROE ST. TELEPHONE: FRANKLIN 5800 **CHICAGO**

Paper for all purposes

This is what you can get from us—and it's mighty convenient to have it that way. When you want anything in the line of paper, envelopes, boards,—even twine, tags, or tabbing glue—you

Just have to call one number Deal with one Salesman - - -

Then you're sure of receiving one grade of service and product—the highest. This is a feature well worth considering when you're making a decision on a paper house

CHICAGO PAPER COMPANY

TELEPHONE WABASH 0801

801 SOUTH WELLS STREET, CHICAGO

(1933) B L POLIC & CO.3

DOUGLAS WRAY PAPER CO.

PAPER AND CARDBOARD

340 W. HARRISON ST.

PHONE WABASH 0180

RELIABLE SECONDS AND JOBS IN

Enameled Book
Embossing Cover
Coated Litho Label
Coated Blanks
Translucent Bristol
Index Bristol
Tough Check
China Board
Rail Road Board

Offset Blotting
Enameled Blotting
Bristol Board
Bond Papers
Document Manila
S. & S. C. Book
M. F. Book
Offset Book
Round Corner Cards

An Armful or a Trainload of PAPER
Bermingham & Prosser Co., PAPER

CHICAGO 10 So. La Salle Street

Phone Main 1123

We are dealers in printing papers. Although we specialize on stock for "large runs" you'll find us with a cordial welcome when you simply want to grab an armful and run!

Unexcelled Service in Paper and Paper Products

BOOK PAPER LEDGER COVER BONDS LINEN FLAT WRITING THIN PAPERS GLAZED PAPERS PRINT MANILAS

PARCHMENT

Continuously carrying in stock a large tonnage of all standard items; a larger line of mill and private brands than any other paper house; representing the product of the best mills; prompt deliveries of all stock papers.

Bradner Smith & Co.

333 SOUTH DESPLAINES STREET

RULED GOODS
CARDBOARDS
STATIONERY
ENVELOPES
STRAWBOARD
BINDERS BOARD
TISSUE
WAX PAPER
DOCUMENT MANILA
TWINE
TABLETS
TOILET PAPER

PHONE HAYMARKET 7027-7028-7029

BROWN PAPER GOODS CO.

MANUFACTURERS

ENVELOPES, CANDY BAGS, GREASE PROOF, VEGETABLE PARCHMENT, GLASSINE SPECIALTIES

900-906 WEST LAKE STREET

CHICAGO

DILL & COLLINS CO.



Paper Makers **PHILADELPHIA**



Quality Papers backed by Service

Chicago Sales Office, 208 S. LaSalle St.

Distributing Agent: The Paper Mills Co., 517-525 S. Wells St.

MANUFACTURERS OF

GENUINE VEGETABLE PARCHMENT PAPER BOND PAPER WAXED PAPER DELICATESSEN PAPER MANIFOLD BOND GOOD HOUSEKEEPING ESSENTIALS

KALAMAZOO VEGETABLE PARCHMENT

CHICAGO DISTRICT SALES OFFICE, 80 E. JACKSON BLVD., CHICAGO, ILL.

JAMES A. GREENLEE, 2d Vice Pres., District Sales Manager

Telephone Harrison 9787

Paper and Twine of All Kinds

We stock

BOARDS BOND BOOK BLOTTING BRISTOLS **ENVELOPES** LEDGER

Messinger Paper Company

180-184 W. Randolph Street

CHICAGO

We stock PRINT TAGS

TISSUE TOILET TWINE WRAPPINGS

BAG PRINTING, RULING, PUNCHING, SLITTING, REWINDING

WRITINGS (1923) B. L. POLK & CO.

Midland Printing Papers



There is a practical, common-sense quality characteristic to all Midland Brands. The various grades allow for choice of quality, from the most economical need to the requirements of important records.

The business man seeking counsel on paper selection may have it here on request and every Midland Brand is available through your printer or A comprehensive line of Book Papers, Bond and Ledger, Thin Papers, Manilas, Cardboards, Bristols, Envelopes, Blottings, Wrapping Paper and

MIDLAND PAPER CO. 652 W. RANDOLPH ST. Phone MON roe 7310

MOSER PAPER COMPANY

CARRIES IN STOCK EVERY KIND OF PAPER, CARDBOARD OR ENVELOPE THAT A PRINTER, PUBLISHER OR ADVERTISER NEEDS

MOSER PAPER COMPANY, CHICAGO

621 PLYMOUTH COURT.

TELEPHONE WABASH 2714

PLANT, THEIS & GOULD PAPER CO.

HIGH GRADE PRINTING PAPERS

Book, Coated, Offset, Light Weight Catalog, Bonds, Ledgers, Writings, Covers, Card Boards, Etc., Etc.

Selling Agents WATERFALLS BOND

30 North LaSalle Street

BOND

BOOK

LEDGER

CHICAGO, ILLINOIS

TELEPHONES FRANKLIN 5673, 5674, 5675 and 5676

Chicago Agents for

Hammermill Papers

HAMMERMILL BOND HAMMERMILL LEDGER HAMMERMILL WRITING HAMMERMILL COVER

HAMMERMILL SAFETY

SWIGART PAPER COMPANY

CARDBOARD

723 South Wells Street

Chicago, Ill.

MANILA

COVER

BLOTTING

CHICAGO CITY DIRECTORY (1923)

ENVELOPES

WHEELER, FISHER & COMPANY

TELEPHONES: HARRISON 5636-5637-3260, FISHER BUILDING, 343 S. DEARBORN ST.

PAPER BAGS---WRAPPING PAPER

GROCERS' BAGS, SUGAR BAGS, AND ALL KINDS OF ODD BAGS
DUPLEX COFFEE BAGS, DUPLEX FLOUR SACKS, SHOPPING BAGS, LINING BAGS FOR
CARTONS, SPECIAL BAGS OF EVERY DESCRIPTION

WE ARE BAG SPECIALISTS



1,522 COVER ITEMS AND 132 BOOK ITEMS

ALL OF WHICH ARE BACKED UP WITH GOOD SERVICE

BOOK AND COVER PAPERS

JAMES WHITE PAPER CO.

PHONE MAIN 0875

219 WEST MONROE STREET, CHICAGO

PAPER BOX MANUFACTURERS

EDDY PAPER CORPORATION

MANUFACTURERS OF

Solid Fibre and Corrugated Shipping Containers

Mills and Main Office Three Rivers, Mich.

BEND-WELL

Clay Coated Folding Boxboard

Carried in Stock, size 28x44, .016 CIS Colors and White NIGH-KOAT

Folding Boxboard

(News Back)

Carried in Stock, size 28x44 and 36x48, .016 Colors and White

HAYMARKET 6336

KROECK PAPER BOX CO.

1701 WEST SUPERIOR STREET

SET-UP PAPER BOXES

ESTABLISHED 1892

WE ARE EQUIPPED TO FILL LARGE OR SMALL ORDERS PROMPTLY

(1993) R. L. POLIC & CO.

Chicago Sales Office

Conway Bldg. Tel. Main 4045

TELS.: MONROE 3299-3312

Mutual Paper Box Corporation

Manufacturers of

SET UP PAPER BOXES OF ANY DESCRIPTION

1500-1504 W. HARRISON ST.

CHICAGO

MID-WEST BOX COMPANY

FACTORIES
Anderson, Ind.
Kokomo, Ind.
Cleveland, Ohio
Chiengo, Ill.
Fairmont, West Va.

Look for the Trade Mark MI

Use Triple Tape Corners

SOLID FIBRE BOARD
CORRUGATED FIBRE-BOARD BOXES
CORRUGATED PAPER ROLLS AND SHEETS
DOUBLE WALL CORRUGATED BOXES FOR EXPORT

General Sales Office: Conway Bldg. Chicago, Ill.

WE OPERATE OUR OWN BOXBOARD AND STRAWBOARD MILLS

PAPER BOX BOARDS

ALTON BOX BOARD & PAPER CO.

ROBERT GAIR CO.---Chicago Coated Board Division
LAFAYETTE BOX BOARD & PAPER CO.

MANUFACTURERS OF STANDARD GRADES OF

PAPER BOX BOARDS

"Alton Special" Box Board—"Chicago" Combination Box Boards—"LaFayette" Standard Straw Boards

ADDRESS ALL COMMUNICATIONS REGARDING SALES TO THIS OFFICE

SALES DEPARTMENT—OFFICE, ROOM 815, 326 WEST MADISON STREET, CHICAGO, ILLINOIS TELEPHONE: FRANKLIN 4560 F. D. WILSON, Sales Manager

CAGO CITY DIRECTORY (1923)

22—B

FRANKLIN 4300

PHONES

(HICAGO MILL PAPER STOCK OMPANY

409 WEST ONTARIO STREET CHICAGO

DIRECT MILL BUYERS

ALWAYS IN THE MARKET FOR

SORTED PAPER STOCK

NO. 1-MIXED

NO. 1-PRINT MANILA

NO. 1-KRAFT

BOX FACTORY WASTE

Country Mixed Paper Mixed Books and Magazines Department Store Waste Paper Special Sorting Stock

STRAIGHT OR COMBINATION CARS

AUTO TRUCKS FURNISHED FOR LOCAL PICK-UPS OF 1000 POUNDS OR MORE PRIVATE RECORD STOCK SHIPPED DIRECT TO PAPER MILL BEATERS FOR CONSUMPTION

GRADING PLANT ON C. M. & ST. P. PRIVATE SIDING

PIONEER PAPER STOCK CO.

Telephone Superior 3565

PAPER STOCK

West Ohio Street

Accurate Mailing Lists

Any Business - Any Locality

R. L. POLK & COMPANY, Publishers

DETROIT

9th Floor, 536 S. Clark St. Phone Wabash 0486

CHARLES W. HILLS

PATENT, TRADE MARK, COPYRIGHT AND UNFAIR COMPETITION LAW

1523-36 MONADNOCK BUILDING CHICAGO

CABLE ADDRESS HILLSFORD, CHICAGO TELEPHONE HARRISON 0206

Formerly Assistant Examiner U. S. Patent Office

CHARLES S. WILSON

PATENTS TRADE MARKS

UNFAIR COMPETITION

110 SOUTH DEARBORN ST. SUITE 1320 WESTMINSTER BLDG.

Central 0444

DANIEL A. BRENNAN

PATENTS and TRADE-MARKS

SUITE 1608-12 TRIBUNE BLDG

7 So. DEARBORN ST., CHICAGO PHONE CENTRAL 3837

McLACHEN BANK BUILDING, WASHINGTON, D. C.

E. H. RIEKEN, Elect. Eng. & Atty. HENRY J. STEINNEGGER, Heating & Ventilating OSCAR STEGEMAN, Automotive Eng. WALTER H. STEINNEGGER, Electro. Tech. Eng. HENRY R. WAHL, Mech. & Mining Eng. ANDREW G. SCHNEIDER, Chemical Eng. HAROLD G. OLSEN, Trade Marks L. OPIE READ, Prints & Labels

207 WELLS STREET, MILWAUKEE, WIS.

PATENTS COPYRIGHTS U. S. AND FOREIGN

Free Guide Book

HOW TO OBTAIN A PATENT Send Model or Sketch and Description for Free Opinion of its

tion for Free Opinion of its Patentable Nature.

VICTOR BUILDING WASHINGTON, D. C. VICTOR J. EVANS & CO.

CHICAGO OFFICES 1114 Tacoma Bldg., 5 N. La Salle TELEPHONE MAIN 1795

TELEPHONE, CENTRAL 3674

HENRY B. FLOYD

ATTORNEY-AT-LAW

Patent, Trademark and Copyright Causes

38 S. Dearborn St.

CHICAGO

First National Bank Bldg.

ROBERT LEWIS AMES ARTHUR B. SEIBOLD J. RERNHARD THIESS EVERETT N. CURTIS (N. Y.) A. F. MECKLENBURGER WILLARD L. POLLARD ARTHUR A. OLSON NORTON M. FILES GEORGE W. HANSEN WILLIAM J. DOWD

A. ARNOLD BRAND DERTRAM WM. COLUMAN Jones, Addington, Ames & Seibold

ATTORNEYS AND COUNSELORS PATENTS, COPYRIGHTS, TRADE MARKS

> 2015 THE CHICAGO TEMPLE 77 W. WASHINGTON ST.

TELEPHONE CONNECTION

GENERAL PRACTICE— PATENT, TRADE MARK COPYRIGHT LAW

NEW YORK OFFICE 2 RECTOR STREET EVERETT N. CURTIS

BRENDAN J. McCANN

ATTORNEY AND COUNSELOR AT LAW

PATENTS, TRADE MARKS, COPYRIGHTS

Railway and Electrical Appliances

1626 LYTTON BUILDING, CHICAGO

TELEPHONE WABASH 7295

SPRINKLE AND SMITH

COUNSELORS IN PATENT CAUSES AND SOLICITORS OF PATENTS

ARTHUR LEE SPRINKLE JOHN PARKER SMITH OTTO M. WERMICH

1625 First National Bank Building

CHICAGO

TELEPHONE RANDOLPH 2654



Who Sells It?

The Easiest and Quickest way to find out is to consult the Classified Section of this Di-

It's a Buyers' Guide par Excellence

PAWNBROKERS

FOR LIBERAL LOANS ON JEWELRY SEE

ILLINOIS STATE PAWNERS SOCIETY

32 WEST WASHINGTON STREET, NORTHEAST CORNER OF DEARBORN OVER THE WASHINGTON SHIRT CO."

WE MAKE LOANS

on Diamonds, Watches and Jewelry in Any Amount

Rates Low as 1% a Month

All Transactions Private and Confidential

PHARMACISTS-MANUFACTURING

WE ARE ACTUAL MAKERS OF

LEAD PENCILS

ALSO

FINE LEADS

We make full lines for the stationery trade. We also make complete assortments of Pencils, both blank and imprinted, for advertising purposes

Columbia Pencil & Crayon Co.

415 North Central Avenue

Phone Austin 3862

PIONEER PENCIL FACTORY OF THE WEST

TWO YEARS AGO the Realite Pencil Company startled the pencil world by moulding pencil barrels from that remarkable material called REDMANOL



OVER A MILLION Realites have been moulded since then. Tens of thousands of

REALITE PENCILS

have been purchased by great industrial concerns because of the judgment of their keen efficiency engineers

REALITE IS THE FINEST PENCIL MADE ... in fact, REALITE is rapidly becoming the Standard of the World



REALITE PENCIL COMPANY, Tels. Keystone 3011 Montrose Avenue, CHICAGO, ILL.

NEW YORK, N. Y., 370 Seventh Ave.

DIA-BE-TONE

THE SUCCESSFUL TREATMENT FOR DIABETES

BAUER PHARMACAL COMPANY

CHICAGO, ILLINOIS

PHOTOGRAPHERS

Photographs

425 SOUTH WABASH AVENUE · CHICAGO

Harrison

321 W. CHICAGO AVENUE

Most Thoroughly-Equipped Photographic Plant in America



Prompt and intelligent service in all branches of Commercial and Fashion Photography
• Quantity Prints our Specialty • Photographic Enlargements Plain or Colored ertising Art Service Department

1322 SoWabash Avenue CHICAGO ILL. Phone Calumet 4390





This Photograph Charlie Postl was taken when he was 24 years old and the light heavy weight wrestling champion

CHARLIE POSTL—The Champion Builder of Physical Energy, Endurance and Enthusiasm

FOR CHICAGO'S BUSINESS AND PROFESSIONAL MEN WHO ARE DOING BIG THINGS

Gentlemen, Your Health

your success, depends upon three vital qualities WHICH YOU MUST POSSESS

1-Physical Energy; 2-Endurance; 3-Enthusiasm.

There is but one way for you to have and to keep these invaluable

Through the Proper Care of Your Body and Organs.

Doing that, is easy - and it is fun - if you have the proper guidance and the right environment.

That is why the leading business and professional men (including physicians) place themselves in the hands of Charlie Postl to be kept physically fit.

Charlie Postl has attained the championship in building men in the same way he attained championship as a wrestler — by the right methods and close attention to them. Postl has built up the largest man-building institution of its kind in the world.

Thousands of Chicago's successful men are walking and talking testimonials for the Postl system of building Health, Energy and

What about you? ARE YOU BUILDING UP - OR WEARING DOWN? Give it serious thought. Write on your business stationery for a complimentary copy of our new book filled with health ideas and suggestions.

312 S. WABASH AVE.



This photograph taken of Charlie Postl in 1922, at the TELEPHONE HARRISON 3509 age of 40, shows how the methods he applies to others has also preserved his own physical perfection

KEEP FIT!

CHICAGO'S business men build and hold their health at this institution where physical training is given in the right way, and in the right amount. TRY THE WALLACE method a month and you will experience a pick-up in your entire physical energies that did not seem possible at the outset. It is not a "grind" but a form of

recreation you will soon look forward to each day-and it pays big dividends for the small amount of time invested.

CHICAGO CITY DIRECTORY (1993)

EXPERT, INDIVIDUAL SUPERVISION by men who have spent many years with Wallace. Physicians recommend THE WALLACE SYSTEM; a doctor always in attendance. BEST BATHS AND MASSAGE: accommodations and appointments you will APPRECIATE.

Come in and see what we have to offer the man

> who wants to keep in PRIME PHYSICAL CONDITION. or telephone for particulars.

FULL SIZE HANDBALL COURTS

TELEPHONE HARRISON 7713

WALLACE SYSTEM of PHYSICAL TRAINING

178 W. JACKSON BLVD., CHICAGO

H. G. FISCHER & CO., Inc.

MANUFACTURERS

X-Ray and Electro-Physiotherapeutic Equipment

Home Office, 2333-2343 Wabansia Ave. Telephones: Armitage 0322-0323-0324 CHICAGO

PIANO TUNING



NATIONAL ASSOCIATION OF PIANO TUNERS



PLACES AT VOUR SERVICE The Largest and Most Highly Skilled Force of Tuners and Repairmen in America

TUNE AND REPAIR ALL KINDS OF PIANOS

All Members of the National Association of Piano Tuners Have Passed a Rigid Examination as to Skill, Experience and Reliability. More Than 60 of These National Association Tuners Are Available to Residents of Chicago and Vicinity. Charges Are Reasonable—Simply Write or Phone to

PIANO TUNERS

Office 22 Quincy St.

Phone WAB ash 6968

PICKLES

FSTARI ISHED 197

C. F. CLAUSSEN & SONS

INCORPORATED

MANUFACTURERS AND JOBBERS OF

PICKLES--OLIVES--VINEGAR CATSUP--MUSTARD AND SAUER KRAUT

TELEPHONE PROSPECT 0100

5145 S. WESTERN AVE. BLVD., CHICAGO

PICTURES AND PICTURE FRAMES

ESTABLISHED 1879

TELEPHONE HARRISON 438

MUELLER BROS., Inc.

MAKERS OF ARTISTIC PICTURE FRAMES
MOULDINGS, ART NOVELTIES

PHOTO GROUPS DESIGNED AND MOUNTED FOR COLLEGES, LODGES, SOCIETIES, ETC.
ARCHITECTURAL DRAWINGS, DIPLOMAS AND ETCHINGS MOUNTED—OIL PAINTINGS RESTORED
DEALERS IN PICTURES AND OIL PAINTINGS—PRICES MODERATE

206 SOUTH WABASH AVENUE

(1923) R. L. POLK & CO.'S

NEWCOMB, MACKLIN & CO.

MANUFACTURERS WHOLESALE AND RETAIL

PICTURE FRAMES BOOK BLOCKS HAND MIRRORS DRAPERY HOLDBACKS CONSOLE TABLES CANDLE STICKS

MIRRORS CORNICES SCONCES

Factory, Office and Salesrooms

N. W. Corner State & Kinzie Sts., Chicago, Ill.

Phones Central 5214-5215-5216

NEW YORK SALESROOM, 233 FIFTH AVENUE

PISTON RINGS

WE DON'T SELL

WE SERVE

YOU BUY

PISTONS - PINS - RINGS - VALVES - BUSHINGS SPARK PLUGS - MOTOR PARTS - BRAKE LINING

AN ABSOLUTE GUARANTEE ON ALL PARTS RECOMMENDED BY US

CALUMET 1900

ACME CO.

2125 S. MICHIGAN AVE., CHICAGO

PLUMBERS

JOHN A. CORBOY, President and Treasurer

LEO J. CORBOY, Secretary

PHONES MAIN 2002-2003

M. J. CORBOY COMPANY

PLUMBING CONTRACTORS

178 WEST RANDOLPH STREET, CHICAGO

A PLUMBING SHOP John J. Flavin John J. Flavin GENERAL PLUMBING HEATING, DRAINAGE, GAS FITTING

ALTERATIONS
JOBBING—REPAIRING

EST. 1905)

WORKMANSHIP OF HIGHEST QUALITY 172 W. VAN BUREN, NEAR S. WELLS STREET

K)

THE KELLY & JONES COMPANY



MANUFACTURERS POWER PLANT PIPING, VALVES & FITTINGS, IRON. BRASS, STEEL, SPECIAL ALLOYS FOR OIL. WATER. VAPOR, GAS, STEAM, AIR, REFRIGERATION



PIPE WROUGHT IRON & STEEL, TOOLS & PIPE TRADE SUP-PLIES, PLUMBING & HEATING SUPPLIES SPRINKLER VALVES & FIT-TINGS, SOIL PIPE & FITTINGS KLINGERIT PACKING

PIPE - - VALVES - - FITTINGS

"NORTH OR EAST, SOUTH OR WEST—KELLY & JONES CAN SERVE YOU BEST"

THE KELLY & JONES COMPANY

2436 WEST FIFTEENTH STREET, CHICAGO, ILL.

80,000 SQUARE FEET FLOOR SPACE ON THE CHICAGO JUNCTION RAILWAY



SANITARY DEVICES For removing stoppages from all plumbing fix-ALLAN J. COLEMAN

Phone Central 5623

Lake St. and Wabash Ave.

MPROVED SUCTION AND FORCE CUPS; 3 SIZES - 6 GRADES, IMPROVED SUCTION AND FORCE CUPS; 3 SIZES - 6 GRADES, IMPROVED FLEXIBLE COIL WIRE CLOSET CLEANER; 32 SIZE - ALL LENGTHS. IMPROVED FLEXIBLE COIL WIRE SEVER AUGER; 75 SIZES - ALL LENGTHS.

IMPROVED WINDOW CLEANERS. "OR SQUEEGEES"; ALL GRADES - ALL SIZES.
AND OTHER SPECIALTIES,

ALL GOODS GUARANTEED TO PLEASE



DIRECT MAIL is one of the foundation stones of your Sales Campaignsthe best Mailing Lists money can buy will bring the greatest results.

POLK'S LISTS are built to fit your individual requirements—DIRECTORIES are "foundation stones" for good LISTS.

CATALOGUE with data on thousands of lists mailed free-also suggestions on how to use a Mailing List. Get the benefit of our years of experience doing this one thing—we do this work well.

Complete Service for Direct Mail Advertisers

538 S. Clark St.

CHICAGO, ILLINOIS

THE KELLOGG-MACKAY COMPANY

MANUFACTURERS AND JOBBERS OF

STEAM, HOT WATER AND PLUMBING SUPPLIES CAST IRON BOILERS AND RADIATORS FIRE BOX BOILERS---PIPE AND FITTINGS

OFFICE AND WAREHOUSE, 419 W. 18th ST.

TELEPHONE CANAL 4950

PAUL SUPPLY COMPANY

Plumbing and Heating Supplies

1701-03 Belmont Avenue, Corner Paulina Telephones Wellington 8837-8838

PLUMBING AND HEATING MATERIAL

ELECTRICAL SUPPLIES

JANITORS SUPPLIES

17 and 19 WEST KINZIE STREET CHICAGO

IRON PIPE, VALVES, FITTINGS AND SUPPLIES FOR

ENGINEERS, STEAMFITTERS, PLUMBERS, JANITORS, ELECTRICIANS. MILLS, MINES, RAILROADS, BUILDINGS

Telephones: Central 2884-2885

FACTORY SUPPLIES OF EVERY DESCRIPTION

BOILER AND **ENGINE ROOM** NECESSITIES

Standard Sanitary Mfg. Co.

Largest Manufacturers of Plumbing Fixtures in the World

GENERAL OFFICES: 14-30 N. PEORIA ST.

BRANCHES: 520 KEENEY ST., EVANSTON, ILL. 7234 STONY ISLAND AVE.

260 MADISON ST., OAK PARK 2337 N. CRAWFORD AVE.

UNION MFG. CO.

MANUFACTURERS OF

THE IMPROVED

Union Water Closet Cleaning Machine

Union Force and Suction Pump

1008 W. MONROE STREET

The Union Revolving Sewer Pipe and Drain Cleaner Union Waste Pipe Cleaner

PHONE MONROE 0452

Walworth Manufacturing Company

220-230 NORTH DESPLAINES STREET, CHICAGO

MANUFACTURERS AND JOBBERS

VALVES FITTINGS

P

PIPE FITTERS'

PIPE BOILERS RADIATORS PLUMBING SUPPLIES

A GOOD HOUSE TO DO BUSINESS WITH

ADDRESSING

MAILING LISTS

MAILING

"PERSONAL SERVICE

RELIABILITY CAPACITY



THAT SATISFIES"

ECONOMY EFFICIENCY

538 S. CLARK ST.

R. L. POLK & COMPANY

nerica's Foremost Directory Publishers and Mailing List Compil

CHICAGO, ILL.

POWER PLANT MACHINERY

THE GEBHARDT COMPANY

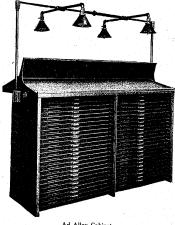
343 S. Dearborn Street

Chicago, Illinois

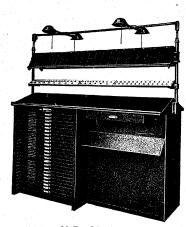
PHONE WABASH 4446-4447-4448

HIGH GRADE POWER PLANT MACHINERY, ENGINES, BOILERS MOTORS, GENERATORS, PUMPS, AND ALL EQUIPMENT FOR POWER PLANTS

(1923) R. L. POLK & CO.





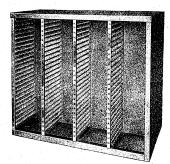


Job Shop Cabinet No. 310

Delixe All-Steel Composing Room Equipment

We Manufacture a Complete Line of Equipment for Newspaper, Book and Job Offices and Machine Composition Plants

> Special Equipment, to Meet Special Requirements, Built to Order at Reasonable Prices



Galley Storage Cabinet Capacity 100 Galleys

Chicago Metal Mfg. Co.

37th and South Rockwell Sts. Chicago, Ill.

Phones: Lafayette 5754-5755



Complete Printing Service

National Magazines Mail-Order Catalogs Mail-Order Flyers Catalogs Booklets House Organs Institutional Books Plant Books Style Books Cook Books Technical Books Trade Papers Broadsides Folders Window Trims Counter Displays Cut-Outs Catalog Inserts Calendars School Charts Sales Letters Illustrated Letter Letter Heads Package Inserts Envelope Enclosures Box Tops and Fronts Package Bands And Complete

DLACE your printing and advertising contracts with a responsible concern whose facilities are adequate and which is controlled by men capable of co-operating and advising you in every detail

Every item of the work in the production of your printed advertising, from its inception to its delivery to your prospect, is taken care of within this one organization.

There is no Divided Responsibility



These two buildings connected by tunnel and entirely occupied by us.

This complete co-operation entails no greater expense and relieves the printing buyer of the responsibility and troublesome detail he incurs in placing his work in various organ-



The Largest Quality Printing Plant in America DAILY CAPACITY

80.000

Direct Campaigns.

(750 to 1,000 page) Mail-Order Catalogs

300,000

National Magaziner

480,000

(320 page)

660,000 (104 page) Saddle Stitched Catalogs 25,000

(320 to 500 page)

THE CUNEO-HENNEBERRY COMPANY **Printers Binders Engravers**

TWENTY-SECOND, CANAL AND GROVE STREETS PHONE: VICTORY 2100

(1928) R. L. POLK & CO.'S

Regan Printing House PRINTERS and BINDERS

523 Plymouth Court

Harrison 6280

The Regan Printing House, in conjunction with the Peterson Linotyping Company and the Steere Bindery (under one ownership), operates one of the largest and most complete plants in America for the production of high-grade publications, catalogs and

It is one of the few plants equipped to turn out the finished work---from copy to cloth-bound book. Linotype and monotype composition and makeup. Ad and catalog typesetting. Black and process color work of highest grade. Pamphlet and cloth binding.

No need for "splitting a job" when you

Buy Your Printing at Regan's

Day and Night Service in the Entire Plant

PRINTERS · BINDERS · ENGRAVERS · DESIGNERS The Lakeside Press R. R. DONNELLEY & SONS COMPANY 731 PLYMOUTH COURT Telephone WAB ash 2980 CHICAGO THE LAKESIDE PRESS is equipped to serve you in planning, designing, illustrating, printing and binding catalogs, books with all types of bindings, sales literature for complete campaigns, mailorder catalogs, publications, recipe books, brochures. Our Art, Engraving and Offset departments give the added advantage of a THIS BUILDING ENTIRELY OCCUPIED BY R. R. DONNELLEY & SONS CO. The Largest High-Grade Printing Plant in the World

ARTISTS ENGRAVERS TYPESETTERS ELECTROTYPERS

ALL UNDER ONE ROOF

More Than an Acre of Floor Space



450-472 WEST SUPERIOR STREET

TELEPHONES: SUPERIOR 5827 All Departments

PRINTING and **BINDING**

Catalogs . . .

Experienced and trained workmen handling our modern equipment put your "printed message" before the buyer quickly.

Publications

Our large linotype, make-up, pressroom and bindery facilities enable us to mail books on schedule time.

Booklets . . .

Attractively made up and well printed, giving your "printed salesman" a splendid appearance.

Tariffs

One of the best equipped railroad tariff departments in the Middle West.

Stationery...

A separate department to handle small job work promptly.

Mailing . . . Finally, we are always ready to put your printed matter direct in the mails quickly.

Excelsior Printing Company

712-732 FEDERAL STREET

HICAGO CITY DIRECTORY (1928)

CHICAGO

PHONE WABASH 2136

PRINTERS

WITH A PLANT MODERNIZED TO HANDLE EFFICIENTLY THE VARIED DEMANDS OF OUR CUSTOMERS—DEMANDS THAT RUN FROM HOUSE ORGANS AND BOOKLETS TO WEEKLY AND MONTHLY PUBLICATIONS; FROM FOLDERS TO CATALOGS, IN EDITIONS OF A FEW THOUSAND TO A MILLION—WE ARE FITTED TO SERVE YOU. OUR PLANT OPERATES DAY AND NIGHT.

Kenfield-Leach Co.

610-626 FEDERAL STREET TELEPHONE HARRISON 0951 CHICAGO, ILLINOIS

THIRTY-TWO YEARS in the printing business has given us sufficient experience to satisfy you. The prices quoted below HIRIT-I WO LEARS in the printing dusiness has given us sufficient experience to satisfy you. The prices quoted below include a fair grade of paper, good printing and prompt service. Prices are correct at the time this directory goes to press, but are subject to change according to market conditions. You are invited to call, or send us copy of your requirements, STATING QUANTITY DESIRED, AND WE SHALL BE PLEASED TO QUOTE PRICES TO FIT YOUR NEEDS.

TO THE TOOK NEEDS.			
GOOD PRINTING at LOW PRICES	Circulars, Folders at Reduced Prices	LOWEST MONEY SAVING PRICES FOR QUANTITY USERS	
1000 Printed Letter- heads, 8 ½ x 11 \$4.75	lars, 4x6 up from \$5.00	10,000 Printed Letter- \$28.00 heads, 8 ½ x11 \$22.00	10,000 Printed Circu- lars, 4x6 \$18.00 Raci additional 10,000, \$13.00
1000 Printed Envelopes, 3 ½ x6 ½ XX 4.25	1000 Printed Circulars, 6x9, good paper 6.00	10,000 Printed Envel- opes, 3 ½ x 6 ½ 27.50 Racch additional 10,060, \$24.00	10,000 Printed Circulars, 6x9 good paper 27.00
1000 Printed Envelopes, 4x9 ½ XX	1000 Printed Circulars, 9.00 9x12, good paper 9.00	10,000 Printed Envel- opes, 4x936 40.00 Each additional 10,000, \$36.00	10,000 Printed Circulars, 9x12 good paper 44.00
1000 Printed Business 4.50 Cards, 2 ¼ x4	1000 Printed Circulars, 12x18, good paper 16.00 Rach additional 1,000, 86,00	10,000 Printed Business Cards, 234 x4 25.00	10,000 Printed Circu- lars 12x18 good paper Each additional 10,000, \$50,00
1000 Printed Billheads, 532 x832 4.50	1000 4-page Folders, 334 x 634	10,000 Printed State- ments, 5 ½ x8 ¾	10,000 4-page Folders, 40.00
1000 Printed Statements, 536 x836	1000 4-page Folders, 16.00	10,000 Printed Post 28.00 Cards, 3 ½ x5 ½ 28.00	10,000 4-page Folders, 56.00 4x9
1000 Printed Post Cards, 5.50 3 ½ x 5 ½ Earth additional 1,000, \$3.90	1000 4-page Folders, 20.00 Each additional 1,000 86.00	10,000 Printed Gummed 15.00 Labels, 2 1/4 x 4	10,000 4-page Folders, 70.00
1000 Printed Gummed 4.00 Labels, 2 ¼ x4	1000. 4-page Folders, 35.00	Our Salesman will Call upon Request	10,000 4-page Folders, 100.00 9x12
YOU ARE INVITED TO CALL	Samples Sent Free upon Request	SPECIAL PRICES QUOTED ON YOUR PRINTING REQUIREMENTS	
LET US DO YOUR PRINTING. IT WILL BE DONE RIGHT, PROMPTLY AND AT MONEY-SAVING PRICES			
MONET BAYING FRICES			

Place Your PRINTING ORDERS in the hands of a LARGE and RELIABLE Printing House



If you want quality - the education and training of our employees, concentrated in one direction on the one class of printing in which we specialize, make the workmen more skillful.

If you want delivery-our plant is equipped with economical, up-todate machinery and it is in operation day and night the year round.

If you want the best price our unusual labor-saving material and equipment enable us to make exceptionally low prices on our specialties. When you put an order in our care you insure yourself Proper Quality—Quick Delivery—Right Price.

We are always pleased to give names of a dozen or more of our customers to persons and firms contemplating placing printing orders with us.

You have a standing invitation to call and inspect our plant and up-to-date facilities.

(1) Catalogues (2) Booklets

(2) Booklets
(3) Price Lists
(4) House Organs
(5) Trade Papers
(6) Magazines
(7) The larger orders
of Flyers and Circulars

Designing Engraving Electrotyping Typesetting (Machine and Hand) Presswork Binding, Mailing

Let us estimate on your next printing order

Consulting with us about your printing problems and asking for estimates does not place you under any obligations whatever.

Executives:

LUTHER C. ROGERS, Chairman Board of Directors E. E. LANMAN, President and General Manager W. E. FREELAND, Secretary and

Printing Products Corporation

Formerly Rogers & Hall Company Telephone Wabash 3380-Local and Long Distance Polk and La Salle Streets, Chicago, Illinois Executions:

H. J. WHITCOMB, Vice President City and Country Publication Sales

F. MACOOMB, City Catalogue Sales A. R. SCHULTZ, Country Catalogue Sales





Wells and Company

Printers and Engravers

2501 South Dearborn Street, Chicago Victory 8100



OLOR Process Printing and Engraving as produced in this plant have that subtle element of distinction called Character. Thought, care and intelligent co-operation are reflected in the quality of the finished product. You can now use

color printing and not assume the penalty of costly color plates and printing. Color adds much to the attractiveness of your printing job and in illustrating merchandise it will add interest and increase your sales. Put all the life and action possible into your printing by the judicious use of color. ¶ We should be pleased to discuss your printing problems and assist you in the direct by mail merchandising of your product.

ALBERT KAISER, Pres.

JOHN R. PIASECKI, Vice-Pres.

JOS. P. BONK, Sec.-Treas.



STATIONERS AND PRINTERS DESKS — FILING EQUIPMENT — OFFICE SUPPLIES

1014 MILWAUKEE AVE.

PHONE MONROE 1432

TELEPHONE WABASH 3322

HOTEL BULLETIN

RRANHAM

FACTORY

BRANHAM REFERENCE BOOK

CENTRAL PRINTING AND ENGRAVING COMPANY GENERAL DISPLAY PRINTING

POSTERS

SIGNS SPECIAL DESIGNS AND TYPE ALL SIZES AND STYLES

MUSLIN, OIL CLOTH, FIBRE, CARD BOARD

CARDS

WINDOW ,COUNTER, TACK, PRICE CARDS

PHONE SUPERIOR 4922

221 INSTITUTE PLACE



CHAMPLIN LAW

PRINTERS EXTRAORDINARY

TO THE LEGAL PROFESSION

BRIEFS **ABSTRACTS** LEASES TRUST DEEDS

Preside W. K. CHAMPLIN Vice-President JAS. T. SHEALY J. C. HOLLISTER

CATALOGS, BOOKLETS

TELEPHONE MAIN 1243

COMMERCIAL WORK

GEO. D. CLOUGHER & CO. **PRINTERS**

PHONE FRANKLIN 2108

117 NORTH WELLS STREET

HOMER E. DUNN, President

WM. A. ANGUS, Treasurer and Manager

JOHN LINDEN, Vice-President

PUBLICATION COMMERCIAL **PRINTERS BINDERS**



LINOTYPE COMPOSITION AD-SETTING JOB MAKE-UP

THE HOUSE OF FRIENDLY SERVICE

HARRISON: 6257-6258-6259

701-703 SOUTH LA SALLE STREET, CHICAGO



Printing Binding Mailing

Printing and Mailing regular Publications, Catalogues, Direct-by-mail Campaigns, Folders, etc.

48 years serving Chicago's Best Advertisers. Our Motto-THE CUSTOMER MUST BE SATISFIED.

YOURS FOR QUALITY AND SERVICE

FAULKNER-RYAN CO.

PRINTERS---BINDERS---DESIGNERS **ENGRAVERS---BOOKLET MAKERS** CATALOGUE BUILDERS---RAILROAD TARIFFS

712 FEDERAL STREET

PHONES WABASH 2336-7-8

Specializing on NEWS PRINT Publications

Circulars and Bargain Bills Printed and Distributed

"We Handle the Job Complete." Linotype, Ad Composition Copy, Artwork, Engraving, Binding Distributing

FOSTER AND McDONNELL

NOW IN OUR OWN NEW PLANT

Northwest Corner 65th and Emerald Ave. Just One Block East of Halstead Street

PHONES ENGLEWOOD 1400-1-2-3-4

High Speed Duplex Rotary Multi-Color Press for Newspaper and Circular Printing

PERSONALIZED PRINTING SERVICE

PRINTERS

BINDERS——ENGRAVERS

739-745 South Clark St. Tels. WABash 2933-34-35

OUR SERVICE RELIEVES YOU OF THE MENTAL ANGUISH AND WORRY USUALLY ATTENDANT YOUR EFFORT TO SOLVE YOUR PRINTING PROBLEMS

Makers of Fine Catalogues Direct Advertising Literature

> GOOD PRINTING WHEN YOU WANT IT

508 S. Dearborn St.

DIE STAMPING

Personal Service Producing The Best Results

> THE NEW HOME OF James T. Igoe Company

> Designers PRINTERS Engravers Black and White, Flat and Process Color Work

Direct Mail Advertising

Dealer Literature

Selling Campaigns

JAMES T. IGOE BUILDING 600 W. VAN BUREN ST.

Wabash 2141

THOMAS SHAMIS Manager

TELEPHONE LAFAYETTE



COMMERCIAL SOCIETY PRINTING LARGEST UNION JOB PRINTING OFFICE ON THE SOUTHWEST SIDE

TRANSLATIONS IN FOREIGN LANGUAGES A SPECIALTY

Phone: WABash 2449

Established Thirty-eight Years

FRED KLEIN CO. PRINTERS

Equipped to give prompt and efficient service in the printing of

BOOKS, CATALOGS, BOOKLETS, FOLDERS, etc. . ADVERTISING TYPOGRAPHY of distinction

626-636 South Clark Street, Chicago

LINCOLN PRINTING

COMPANY
732 SHERMAN STREET

An organization that exerts constant, consistent, scientific efforts to the attainment of a "service that wins" the lasting approval of a rapidly growing list of customers—a policy ever mindful of the intimate appreciation of the customers needs and the neighborly desire to fulfill those needs, which is so necessary to modern business methods. Visit our plant and assure yourself that our equipment is a guarantee to you of the service and quality you demand. We solicit your patronage—be your printing wants great or small—and will be pleased to furnish estimates, layouts, etc., on request.

732 SHERMAN STREET
If it is Made from Type, Cuts, Ink and Paper we can do the
TELEPHONE WABASH 4004
Job and will make delivery when promised. Let us prove it.

SPECIAL FACILITIES FOR BANKING, FINANCIAL AND PUBLIC UTILITY PRINTING

MOBERG, NORD & COMPANY

Leaders in Quality

PRINTERS

Skilled Work

1914 Irving Park Blvd.

Service Swift and Dependable

LakeView Six-One-Nine-Nine

P. F. PETTIBONE & COMPANY, Inc.

PRINTERS---STATIONERS

EDITION BINDERS, BLANK BOOK MAKERS, LITHOGRAPHERS

OFFICERS and DIRECTORS AMOS PETTIBONE, Pres. H. F. SAWTELL, Vice-Pres. OTTO POLANEK, Secretary L. C. BEAUDRY, Treasurer GEORGE M. DAVIS W. J. POGGENSEE STEEL AND COPPERPLATE PRINTING—STEEL DIE EMBOSSING MFRS. OF LOOSE LEAF SYSTEMS AND FILING DEVICES BANK AND PUBLIC OFFICE SUPPLIES

Downtown Store, 18 South LaSalle St.

General Offices, Store and Factory, 27-33 N. Desplaines Street

CHICAGO, ILL.

FRED J. RINGLEY

WILLIAM L. O'BRIEN, JR.,

W. F. COLQUITT

J. F. MELODY,

MAURICE SANGER.

The Fred. J. Ringley Company

TELEPHONES HARRISON 1184 HARRISON 1185 ENGRAVERS
LITHOGRAPHERS
BLANK BOOK BUILDERS

621-631 PLYMOUTH CT. CHICAGO

(1923) R. L. POLK & CO.'S

RITZMANN, BROOKES & CO.

PRINTERS---STATIONERS

THE ONLY COMMERCIAL STATIONERY STOCK NORTH OF THE LOOP

CATALOG AND JOB PRINTERS, LOOSE LEAF SHEETS AND BINDERS
BLANK BOOKS AND RULING

300 West Grand Avenue (Corner Franklin)

Phone Superior 7860



There are many organizations in Chicago who know by experience that we *think* about their requirements not only in terms of fine printing, but in those of results to be accomplished as well. That is one reason why the name of Rogers & Company stands for those things that make a bill for printing a dividend-paying investment.

ROGERS & COMPANY

Twentieth and Calumet

Telephone Calumet 5620

TELEPHONE SEELEY 4412

THEO.ROZEK & CO.

"144 HOURS A WEEK"

PRINTERS AND BINDERS

2511-2519 PARK AVE., CHICAGO

MAIL ORDER PRINTING A SPECIALTY



A marvel of simplicity and durability. Price, complete with miter device and motor, only \$150.00.

TELEPHONE STATE 4676

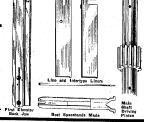
The Schuyler-Hildman Co.

LINOTYPE SUPPLIES
OF EVERY DESCRIPTION

Builders of Accessories for

Typesetting Machines
160 N. WELLS ST.

609-610 Cambridge Bldg. Chicago,



PRINTERS' SUPPLIES

The Stationery Manufacturing Company

Catalogues Booklets

Printers---Binders---Engravers

Manifold Stationery Loose Leaf Devices

732 Federal Street CHICAGO TELEPHONES HARRISON 2540—4827—4828—4829

PHONE MAIN "00-08"

SPECIAL RULED AND PRINTED FORMS ALWAYS ON HAND ADAPTED TO THE FRUIT, PRODUCE AND OTHER INDUSTRIES



PRINTERS
Engravers, Lithographers

ESTABLISHED 1800

SPECIAL ATTENTION ALWAYS IS GIVEN TO THE PROMPT AND SATISFACTORY DELIVERY OF OUR MERCHANDISE.

LOOSE LEAF and BOUND BUSINESS BOOKS MADE TO ORDER, TYPEWRITER and GENERAL SUPPLIES

192 N. Clark St.

CHICAGO ILLINOIS

TELEPHONE: WABASH 2433

WEISER PRINTING COMPANY PRINTERS

511 PLYMOUTH COURT CHICAGO

PRINTERS' TYPE METAL

E. W. BLATCHFORD CO.

230 NORTH CLINTON STREET, CHICAGO, ILL. Phones: Franklin 1071-1072

MANUFACTURERS OF QUALITY METALS FOR PRINTERS

Linotype Monotype Ludlow Elrod Intertype Stereotype

Thompson Autoplate

PATENTEES OF THE BLATCHFORD PLATE MOUNTING SYSTEM

(1923) R. L. POLK & CO.

Superior Printing Equipment

Our manufactures include Type and Typecast Decorations, Brass Rule, Brass Galleys, Steel Chases, Saw-Trimmers, Stereo Casting Boxes, Metal Furnaces, and other Specialties for the printer and publisher. QOur merchandising service markets to the printing trade not only our own products but an extensive and complete line of machinery, materials and supplies of the leading manufacturers of this country

TELEPHONE HARRISON 1721

Barnhart Brothers & Spindler

Manufacturers and Merchants to Printers Chicago since 1868 · Branches and Dealers in all Principal Cities

Set in Cooper Black with 12 Point Art Design Rule No. 5570

ADDRESSING

Typewriter

or Pen and Ink MAILING LISTS

Compiled to
Meet
Special Requirements

FORM LETTERS

Personalized and Produced with Care **MAILING**

Accuracy and Despatch

RIPOLKS CO.

CHICAGO, ILL.

CHICAGO CITY DIRECTORY (1928)

538 S. CLARK ST.

DONNELLEY **SERVICES**

When several related lines of business work together intelligently to serve the public through their combined experience and resources—they can furnish more complete and more efficient service at less cost than would be possible if each functioned independently.

The Reuben H. Donnelley Corporation has built up just such an organization. Whoever you are we have some service that would be valuable to you.

Which of our services meets your needs?

Donnelley's Red Book Buyers' Service

This service is maintained for the general buying public and through our research experts we are able to tell you where to buy any material, machine, manufactured article, personal or business service. Our Buyers' Service has been of material aid in transacting millions of dollars worth of business. Buying information furnished free.

Classified Telephone Directories

We publish Classified Telephone Directories in Chicago and suburbs, New York, Brooklyn, Cincinnati and the states of Illinois and Connecticut. Millions distributed free every year

Distributing Service

We distribute samples, books and advertising matter of every description by messenger in Chicago, New York and Philadelphia, securing receipts when desired. This Service is maintained and recognized as the most conscientious and efficient obtainable. We have a record of distributing all of the Telephone Directories in Chicago for over 20 years.

Donnelley's Red Books of Manufacturers. Distributors and **Business Services**

Nine regional Directories containing complete classified lists of manufacturers, wholesalers and business services in the major cities and towns in the natural trade and market areas of the United States. A MILLION FREE copies are distributed annually to manufacturers, whole salers, jobbers, retailers, business services and institutions. These Directories are used in locating sources of supply and through them manufacturers, wholesalers and business services can place their products or services before the buyers in any part or all of the United States.

Dime Savers

The most unique, original and attractive medium ever invented to stimulate thrift. Invaluable to Banks desiring to build their Savings Departments. Convenient to carry -handy to use

Direct Mail Service

We handle any and all phases of a Direct Mail campaign. Campaigns for the Manufacturer—the Wholesaler—the Retailer or the Individual. Market Analysis, Planning, Art Work, Copy, Printing, List Compilation, Facsimile Letters, Addressing and Mailing.

We maintain complete lists of all automobile owners in the United States, as well as complete lists of Automobile Dealers, Garages, Tire Dealers, Battery Stations, etc.

The Reuben H. Donnelley Corporation

General Offices: 652 South State Street, Chicago, Ill.

Telephone Harrison 7401

DIRECT MAIL DEPARTMENT 320 East 21st Street Telephone Calumet 5000

DONNELLEY'S RED BOOK BUYERS' SERVICE

732 South State Street Telephone Harrison 7401

BRANCH OFFICES:

New York Philadelphia Boston New Haven Cleveland

St. Louis Cincinnati Nevada, Ia. Minneapolis San Francisco

(1923) R. L. POLK & CO.'S

The Law and Practice of Business

This is a unique, direct, practical and self-explanatory method of acquiring a knowledge of both Law Fundamentals and Business Practice, combined in a loose-leaf system, so simplified that one may obtain an understanding of both subjects, without the disappointing experiences of adult study which many start but few finish.

The method employed embraces all the advantages of both a Business Course of Instruction and a Law Course in Business, without the tedious questionnaire, yet teaches by the easiest, quickest, surest and most attractive waycommon-sense, practical method.

Law and Business in active practice are inseparable. To

consider them independently is to lose the practical value THE AMERICAN ACADEMY OF LETTERS, CHICAGO
47th STREET AT FORRESTVILLE, PHONE DREXEL 782

and interest which a combination assures. Business Law standing alone is an abstract science, requiring for its masery, diligent study, which to the average person becomes dry and uninteresting. By introducing a live business transaction of practical value in itself and coupling the two, the subject takes a fascinating and practical turn, the net results representing an asset of the highest merchantable value.

This combination discloses the pitfalls, errors and hazards in business practice, and indicates how in similar situations to avoid or circumvent them. The combination reveals the principles of law and business procedure which make for business security and which is the high purpose of achievement.

OPPORTUNITY FOR HIGH GRADE SALESMEN

VOLUMES

A SIMPLE, PRACTICAL ENCYCLOPEDIA

COVERS 20,000 SUBJECTS

Invaluable alike for the student, the teacher, the business man and every person who wishes to be well informed. Edited by 200 specialists, under the direction of Prof. M. V. O'Shea. University of Wisconsin. Recegnized as an authority by leading citizens of Chicago; approved by the Superintendent of Schools and by the Board of Education.

TELEPHONE RANDOLPH 6757

W. F. OUARRIE & COMPANY

Used in the public library and all branches, in many public and parochial schools; consulted daily in banks, business houses and in thousands of homes.

Kept up-to-date by a unique, inexpensive, loose-leaf system.
"Know the World through THE WORLD BOOK."

3d Floor Crerar Library Bldg. 86 E. RANDOLPH STREET



RADIATOR WELDING



REX RADIATOR & WELDING CO.

RADIATORS MADE AND REPAIRED EXPERTS IN ELECTRIC OXY-ACETYLENE WELDING

Tel. Haymarket 0247

811 WEST LAKE STREET Near Halsted Street

CHICAGO

Auto Truck Service

HAVE YOUR DIRECT MAIL HANDLED THE POLK WAY

A natural channel of expansion is along lines that have already been developed---this saves costly experimenting, and the POLK Organization has developed a Direct Mail Service Division in the larger cities of the United States that is rendering a real service for Direct Mail Advertisers.

ADDRESSING

Either longhand or typewriter, any quantity Many times your requirements for this service can be addressed directly from our vast files of Directories and Special Reports saving you the purchase price of

FORM LETTERS

Reproduced and headed to match in any

DIRECTORY SALES

Directories for all American Cities on file in our offices and orders can be filled for any Directory same day it is received.

MAILING LISTS

Polk's Red Seal Lists compiled from basic Directory information and Business Directory Library of over 1,500 volumes to meet individual requirements. Every list carries a postage guarantee.

MAILING

All phases of this part of a campaign given careful attention.

AUTO LISTS

Dealers or Owners for any State or County—also complete lists by counties of the Farmer Auto Owners. This service covers the entire U.S. Automotive catalog mailed on request.

MARKET INVESTIGATIONS TERRITORIAL SALES ANALYSIS POLK'S CENSUS OF BUSINESS **AUTOMOTIVE STATISTICS** POLK'S QUOTA SERVICE

Have you POLK'S RED SEAL MAILING LIST CATALOG? If not, ask for it!

"Personal Service That Satisfies"

R. L. POLK & COMPANY

Ninth Floor, 538 S. Clark Street, Chicago TELEPHONE WABASH 0486 FOR ALL DEPARTMENTS

(1923) R. L. POLK & CO.'S

'Twas a Stormy Winter's Evening



--- and the wind it howled and howled

\$5.00

But inside the house, mother and father, grandmother and grandfather, little Johnny and "big sister minded the storm not at all. For they were too entranced listening to the wonderful concert they were "getting" with the RAD-I-O-SET and "hearing" with the RED STAR headset. Popular because they fill a public need, these two articles should be carried by every dealer. They spell big sales.

GENERAL RADIO LABORATORIES

MANUFACTURERS AND DISTRIBUTORS OF

RAD-I-O SET, RED STAR HEADSET AND ADD-A-PART UNITS

RESEARCH AND WHOLESALE DIVISION

1143-45 DIVERSEY PARKWAY

CHICAGO, U. S. A.

RADIO SUPPLIES



Enliven the Day Brighten the Night

"Get it" through the Rad-i-n-set

Hear it through the Red Star headset

- COMPLETE WITH INSTRUCTIONS-

TELEPHONE BUCKINGHAM 7262

FOR CLEARNESS IN RECEPTION—WITH TOTAL ABSENCE OF DISTORTION OR BLASTING—THE RED STAR HEADSET IS SUPERIOR TO ALL.

Also Radio Supplies

ALL COMPLETE—WITH NOTHING EXTRA TO BUY. NO BATTERIES NEEDED—THE RADL-IO-SET BRINGS YOU THE SONGS OF THE AGES. THE NEWS OF THE WORLD AND THE JAZZ OF TO-DAY. GUARANTEED TO WORK WITHIN A RADIUS OF 25 MILES.

Open Evenings—Mail and Phone Orders Given Prompt Attention

ONE-HALF BLOCK EAST OF LINCOLN AVENUE. ONE AND ONE-HALF BLOCKS WEST OF "L". LINCOLN AVENUE CAR BRINGS YOU ALMOST TO OUR DOOR

1143 Diversey Parkway

"The home of good radio supplies"

Phone Wellington 8179